The Paideia Academies Inc. Corporate Board Meeting held at 1535 E Baseline Rd Phoenix AZ 85042

Called to order on September 24, 2018 at 5:05 PM

#### Minutes

I. Verified Quorum –All present

In Person – Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz

Guests present:

Mr. Brice of Consilium Financial Group

Ms. Hannah

Mr. Lucas Landreth

Approve previous minutes

Motion to approve board minutes from August 27, 2018.

Motion made by Dr. Tietgen

Second made by Dr. Hess

Vote:

Dr. Winsor – yes

Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes with revision that he was not present at the previous meeting and abstained from verifying the notes

Mrs. Leach – yes

Mrs. Mendonca - yes

Dr. Tietgen - yes

Motion passes by majority vote

#### II. Call to the public

No members of the public requested comment

III. Selection of 2018/2019 corporate officers

Clarification of the bylaws Article V concerning Officers.

Dr. Winsor explained that the corporate officers are appointed by the corporate board at the annual meeting. The current corporate officers are:

President: Brian Winsor

Vice President of Assessment, Intervention and Data: Beth Mendonca

Vice President of Curriculum and Instruction: Victoria Garrison

Treasurer: none

Secretary: none

A discussion ensued of the necessity or practicality of having 2 vice presidents and the need to have a treasurer and secretary. Dr. Tietgen review the bylaws 5.1, "... Corporate Board of Directors... may comprise, as determined by the Corporate Board of Directors..." and explained that the treasurer and secretary are not required by the bylaws. Dr. Winsor explained that the Arizona Corporate Commission does not require a secretary and treasurer. We have listed a president and 2 vice presidents for years. All the corporate board members are listed on the ACC site.

Motion by Dr. Tietgen to retain the current corporate officers for the 2018/2019 school year. Second by Mrs. Leach

Vote:

Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion passes unanimous

IV. Selection of Board Officers

Dr. Winsor explained that while the bylaws does not require the corporate board to select internal leadership, it is desirable to define roles, responsibilities and stewardships for the corporate board.

Nominations:

Dr. Winsor nominated Dr. Tietgen to be the chair of the board. Second by Mrs. Mendonca Dr. Winsor nominated Mrs. Schmaltz. Second by Dr. Tietgen

Dr. Hess nominated himself as a vice chair. Second by Mrs. Schmaltz

Mrs. Leach nominated herself for Secretary. Second by Dr. Winsor

Ms. Garrison made a motion to approve the nominated corporate board officers

Second by Dr. Tietgen

Vote:

Dr. Winsor – yes

Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Mrs. Mendonca – yes

Dr. Tietgen – yes

Motion passes unanimous

Dr. Winsor then changed seats from the front of the conference table with Dr. Tietgen to the side of the table to indicate the change of stewardship

V. Nomination and Vote for New Corporate Board Members

Dr. Tiegen opened the nominations for new board members.

Dr. Winsor introduced and nominated Mr. Lucas Landreth.

Mr. Landreth is a highly educated engineer. He is a father of 2 Paideia scholars and has been active in school functions for several years.

Mrs. Schmaltz second the nomination

Vote:

Dr. Winsor – yes

Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Mrs. Mendonca – yes

Dr. Tietgen – yes

Nomination passes unanimous

Dr. Winsor instructed Mr. Landreth to complete some paperwork and bring a copy of his Fingerprint Clearance Card to the office as soon as possible.

VI. Financial Dashboard Review

Mr. Brice of Consilium Group presented a general overview of Paideia Academy, Inc. Unaudited Financial Report as of 08/31/2018.

A thorough review of the Days Cash on Hand, Debt Service Ratio and annual net profitability was presented.

VII. Board Summit & Training

Dr. Tietgen directed the board members in selecting a date for the Corporate Board annual training and strategy meeting The date selected was November 8<sup>th</sup> 2018 from 1:00 pm to 4:00 pm Second made by Ms. Garrison Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Garrison – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion to accept the date passes unanimous

VIII. Adjournment at 6:25 pm Motion to adjourn by Dr. Winsor Second made by Dr. Hess Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion passes unanimous

Next corporate meeting to be held on November 26, 2018 PM at the Baseline Corporate Headquarters.

pproved by Name and Date

BENJAMIN TIETGEN, 10/22/18





# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit -Through Education by Focusing and Executing on the Wildly Important Goal **Posted:** 9/21/2018 4:00 pm **Date:** 9/24/2018 **Directors:** Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz

Starting Time: 5:00 pm Ending Time:

#### In attendance by Verify Quorum:

Dr. Winsor\_\_; Mrs. Mendonca\_\_\_; Ms. Garrison\_\_\_; Mrs. Leach\_\_\_; Dr. Tietgen\_\_\_; Dr. Hess\_\_\_; Mrs. Schmaltz

		New A	genda Items	:
Item #	Agenda Topic	Purpose/ Decision	Lead	Desired Outcome/Notes/Decisions
Ι	Approve previous meeting notes	С	Winsor	
II	Call to the public			
	For your convenience, please see the handout	of Paidei	a Academy's	protocol for public comment and participation
III	Selection of 2018/2019 corporate officers	С	Winsor	
	President – (currently Dr. Winsor)			1
	Vice President(s)			
	Treasurer			
	Secretary			
IV	Selection of Board Officers			
	Chair			-
	Vice Chair(s)			
	Treasurer			
	Secretary			-
V	Nominations and Vote for New Corporate Board members	С	Chair	
VI	Financial Dashboard Review	В	Brice	
	Enrollment			
	Budget projections			
VII	Board Summit & Training	С	Winsor	
	Set a date and time			
VIII	Adjournment			
	Next meeting	С	Winsor	
	1535 E Baseline Rd, Phoenix AZ 85042			
	Executive Conference Room			
Purpose	Iti	s evervor	e's responsi	hility to
	rmational			our shared moral purpose/vision/mission/4dx process.
B = Dise	cussion/Input •	Raise cl	arifying ques	tions about ideas and proposals.
C = Dis	cussion/Decision ■	Using g	ood listening	utions along with challenges. skills: either build on the ongoing discussion or clearly o change the subject, and ask if it is okay.

Date:	
Notes:	

The Paideia Academies Inc. Corporate Board Meeting held at 1535 E Baseline Rd Phoenix AZ 85042 Called to order on August 27, 2018 at 5:02 PM Minutes I. Verified Quorum –All present Telephonic - Dr. Tietgen In Person - Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Hess, Mrs. Schmaltz Guests present: Mr. Brice of Consilium Financial Group Ms. Hannah Mr. Lucas Approve previous minutes Motion to approve board minutes from July 14, 2018. Motion made by Mrs. Mendonca, Second made by Mrs. Leach Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz - yes Dr. Hess - abstained, was not at previous meeting Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen - abstained, was unable to review minutes Motion passes by majority vote II. Call to the public No members of the public requested comment III. Vote for 2018/2019 annual officers Discussion by board members unsure of the specific duties of each of the board officer stewardships. Each expressed a desire to have a month to study the differing positions to be better prepared to accept or reject any nominations and votes. Dr. Tietgen counseled that we wait a month or 2 for any anticipated new board members to be eligible for a leadership position. Dr. Winsor counseled against newly appointed board members to hold leadership positions. Options to postpone the vote to next month or to wait for the annual board summit and training session. Motion: Dr. Hess made motion to postpone vote to the September 24<sup>th</sup> 2018 board meeting and directed the Executive Leadership team to send information to the board members describing the roles and responsibilities of each leadership position. Second by Mrs. Mendonca Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes

Mrs. Leach - yes

Mrs. Mendonca – yes

#### Dr. Tietgen - yes

Motion passes unanimous

#### IV. AzMerit Results Presentation by Mrs. Mendonca

Mrs. Mendonca presented the 2018 AZMerit results in Math, English Language Arts and Reading along with a progression chart of results from 2014/2015, 2015/2016, 2016/2017. Analysis was discussed of different cohorts of students over the years. She also presented the NWEA MAP results and described how to read the reports.

### V. Intervention Efforts

Ms. Garrison and Mrs. Mendonca presented the school's intervention plan to raise academic achievement.

Working Wednesdays – as outlined in the Standard Operating Procedure manual page 92. Coach Digital – as described in the Standard Operating Procedure manual page 93.

#### VI. Financial Dashboard Review

Dr. Winsor reviewed the academy's current enrollment as of August 27 2018 = 887 Mr. Brice of Consilium Group presented a general overview of Paideia Academy, Inc. Unaudited Financial Report as of 06/30/2018.

Mr. Brice educated the board on the common funding and expense sources as well as the 6 areas of fiduciary responsibility of the corporate board to the charter board. A thorough review of the Days Cash on Hand, Debt Service Ratio and annual net profitability was presented.

#### VII. Board Summit & Training

Motion made Mrs. Schmaltz to postpone setting a date until the September 24<sup>th</sup> 2018 board meeting with instructions to the Executive Leadership Team to send out a "Doodle" to ascertain the most convenient date to meet.

Second made by Ms. Garrison Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion passes unanimous

# VIII. Adjournment

Motion to adjourn by Mrs. Leach Second made by Dr. Hess Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion passes unanimous Next corporate meeting to be held on September 24th, 2018 PM at the Baseline Corporate Headquarters.

9 Approved by Name and Date



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit -Through Education

by Focusing and Executing on the Wildly Important Goal (Ro)

Posted: 8/24/2018 4:00 pm Date: 8/27/2018 Directors: Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz

		Wildly	Important G	oal		ting Time: 5:00 pm ing Time:
	endance by Verify Quorum:					
Dr. W	'insor; Mrs. Mendonca; Ms. Garrison_	; Mrs.	Leach	; Mr. Tietgen	; Dr. Hess	_; Mrs. Schmaltz
		New A	Agenda Iten	15:		
Item #	Agenda Topic	Purpose/ Decision			Desired Outcom	e/Notes/Decisions
I	Approve previous meeting notes	C	Winsor			
II	Call to the public					
	For your convenience, please see the handou	ut of Paide	ia Academy	's protocol for p	ublic comment	and participation
III	Vote for 2018/2019 annual officers	С	Winsor		-	
	Chair – (currently Dr. Winsor)	C	vv msor			
	Vice Chair					
	Treasurer					
	Secretary					
IV	AZMerit Results 2018	A	Mendonca			o disective dide district constants for the mis-
					i.	
V	Intervention Efforts	A	Mendonca Garrison			
/I	Financial Dashboard Review					
	Enrollment	В	Brice			
	Budget projections					
	Budget projections					
/11	Board Summit & Training	С	Winsor			
	Set a date and time					
/111	Adjournment					
	Next meeting	С	Winsor			
	1535 E Baseline Rd, Phoenix AZ 85042					
	Executive Conference Room					

Purpose

- A = Informational
- B = Discussion/Input
- C = Discussion/Decision

- It is everyone's responsibility to:
- Keep all focused on our shared moral purpose/vision/mission/4dx process.
- Raise clarifying questions about ideas and proposals.
- Bringing possible solutions along with challenges.
- Using good listening skills: either build on the ongoing discussion or clearly signal that we want to change the subject, and ask if it is okay.

Paideia Educational Services

Leading on Purpose

COUNTY Maricopa CTDS NUMBER 078206000	EAR 2018 CAL YEAR 2019 liate 2000 3000	Federal     4000     \$     849,950       TOTAL     \$     6,110,900       Charter School Contact Employee:     Dr. Brian Winsor       Telephone:     (602) 343-3040     Email: bwinsor@paideiamail.com	The FY 2019 budget file for the version described at left will be uploaded via the Common Logon on ADE's website by June 26, 2018 Type the Date as MNDDMMM School Official Signature School Official Signature	Brian Winsor       Beth Mendonca         School Official (Typed Name)       School Official (Typed Name)         AVERAGE TEACHER SALARY (A.R.S. §15-189.05), as added by Laws 2018, Ch. 285, §3         Average salary of all teachers employed in budget year 2019       \$ 44,450         3. Increase in average teacher salary from the prior year 2018       \$ 3.697         4. Percentage increase       9.1%         Comments on Average Salary Calculation (Optional):       Comments
CHARTER SCHOOL The Paideia Academies, Inc. Charter Name d.b.a. (as applicable)	FY 2019 STATE OF ARIZONA CHARTER SCHOOL ANNUAL BUDGET	Version C We BY THE GOVERNING BOARD	We hereby certify that the Budget for the School Year 2019 was Proposed June 18, 2018 Adopted 전 <u>June 18, 2018</u> Revised Date	DETATION DET

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FY 2019

CHARTER SCHOOL The Paideia Academies, Inc.

COUNTY Maricopa

CTDS NUMBER 078206000

CHARTER CONTACT INFORMATION

Winsor     Winsor@paideiamail.com       Winsor     Winsor       Winsor     Winsor       Winsor     Winsor       Winsor     Burney       Burney     Burney       Burney     mburney@paideiamail.com       Burney     mburney@paideiamail.com       Burney     mburney@paideiamail.com       Burney     mburney@paideiamail.com       Burney     mburney@paideiamail.com       Burney     Mendonca       Misor     Mendonca       Misor     Mendonca       Misor     Mendonca       Mendonca     Mendonca@paideiamail.com       Mendonca     Mendonca@paideiamail.com       Misor     Mendonca       Mendonca     Mendonca@paideiamail.com       Misor     Mendonca       Mendonca     Mendonca@paideiamail.com       Mino     Itagen       Misor     Mendonca       Misor <t< th=""><th>Prefix</th><th>First Name</th><th>Last Name</th><th>Suffix</th><th>Email Address</th><th>Telenhono Numhor</th></t<>	Prefix	First Name	Last Name	Suffix	Email Address	Telenhono Numhor
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aness(g)paldelamail.com		Aaron	Hace			1400-040-200
			11000		aness@paidelamail.com	602-343-3040

Charter Representative Charter Representative Executive Assistant to Charter Representative Business Manager AzEDS/ADM Data Coordinator SPED Data Coordinator Governing Board Member SELECT from Dropdown InfiniteCampus (InfiniteCampus)

Student Information System (SIS) Vendor

Charter's Website Address

www.paideiaacademies.com

Page Reference

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Instruction

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540 Joint Career & Technical Ed. & Vocational Ed. Center	30.						000003	0	29.
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Classroom Site Projects (from page 3, line 40)	33.	300.000	39 900	00+'000'	000'0'1	020'070	3,320,100	4,134,825	5.5% 32
Instructional Improvement Project (from page 2, line 5)	34.		000100		0		225,3/3	339,900	50.8% 33.
Structured English Immersion Project (from page 4. line 11)	35.	C	C	-	C	•	18,472	31,450	70.3% 34.
Compensatory Instruction Project (from page 4, line 22)	36.	p c				0	0	0	35.
Federal and State Projects (from page 2, line 32)	37.			5	>	S	0	0	36.
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CHARTER SCHOOI The Paideia Academi

Rev. 5/18

FY 2019

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CTDS NUMBER	AMS BY TYPE	Program 200 Prior Year 2018 277,637 0	0 0 0 0 277,637	Prior Year 2018 18,472 0 0 18,472	SELECTED EXPENSES BY TYPE (Must be included on page 1) Audit Services Classroom Instruction 1,990,100 Classroom Instruction 20656	
COUNTY Maricopa	SPECIAL EDUCATION PROGRAMS BY TYPE	Total All Disability Classifications Gifted Education ELL Incremental Costs	ELL Compensatory Instruction Remedial Education Vocational and Technological Ed. Total (lines 1-7)	INSTRUCTIONAL IMPROVEMENT PROJECT Indicate amounts budgeted in Project 1020 for the following: Teacher Compensation Increases Class Size Reduction Dropout Prevention Programs Instructional Improvement Programs Total Instructional Improvement (lines 1-4)	PROPOSED RATIOS FOR SPECIAL EDUCATION Staff-Pupil 1 to 25.0 1 to 16.0 Staff-Pupil 1 to 16.0 STATE EQUALIZATION ASSISTANCE BUDGETED FOR FOOD SERVICE EXPENSES Enter the amount of State Equalization Assistance budgeted for Food Service, Function 3100:	
1		vi vi		0.4 m		
		Budget Year 2019 315,000 4,100 3.	22,900 5. 22,900 5. 7 6. 7 7.	8. 9. 10. 11. 12. 13. 14. 14. 14. 15. 16. 16. 16. 16. 16. 17. 17. 17. 17. 17. 17. 17. 17	849,950 31,000 849,950 32,000 34,0000 34,0000 34,0000 34,0000 34,0000 34,0000 34,0000000000	Budget Year 1. 0 6. 7.
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CHARTER SCHOOL The Paideia Academies, Inc.	FEDERAL AND STATE PROJECTS	<ol> <li>1100-1399 FEDERAL PROJECTS</li> <li>1.1100-1130 ESEA Title I-Helping Disadvantaged Children</li> <li>2.1140-1150 ESEA Title II-Prof. Dev. And Technology</li> <li>3.1160 ESEA Title IV-21st Century Schools</li> </ol>	<ol> <li>1170-1180 ESEA Title V-Promote Informed Parent Choice</li> <li>1190 ESEA Title III-Limited Eng. &amp; Immigrant Students</li> <li>1200 ESEA Title VII-Indian Education</li> <li>1210 ESEA Title VI-Flexibility and Accountability</li> <li>1220 IDEA, Part B</li> <li>1220 Johnson-OMallev</li> </ol>	<ol> <li>1240 Workforce Investment Act</li> <li>1250 AEA-Adult Education</li> <li>1250 AEA-Adult Education</li> <li>1251 1260-1270 Vocational Education-Basic Grants</li> <li>1280 ESEA Title X-Homeless Education</li> <li>14. 1290 Medicaid Reimbursement</li> <li>15. 1300 Charter School Implementation Proj. (Stimulus)</li> <li>16. 1310-1399 Other Federal Projects</li> <li>18. Total Federal Projects (lines 1-17)</li> <li>1400-1499 STATE PROJECTS</li> </ol>	<ol> <li>1400 vocational relucation</li> <li>1410 Early Childhood Block Grant</li> <li>1426 Extended School Year-Pupils with Disabilities</li> <li>1425 Adult Basic Education</li> <li>1435 Academic Contests</li> <li>1435 Academic Contests</li> <li>1436 Gifted Education</li> <li>1456 College Credit Exam Incentives</li> <li>1457 Results-based Funding</li> <li>1450 Charter School Stimulus Fund</li> <li>1701-1499 Other State Projects (lines 19 and 31)</li> <li>170tal Federal and State Projects (lines 18 and 31)</li> </ol>	<ol> <li>O191 Land and Land Improvements</li> <li>O192 Site Improvements</li> <li>O192 Site Improvements</li> <li>O194 Buildings and Building Improvements</li> <li>O196 Equipment</li> <li>O198 Construction in Progress</li> <li>Ofal Capital Acquisitions (lines 1-5)</li> <li>Total Capital Acquisitions, if any, budgeted on lines 1-5 above for the K-3 Reading Program</li> </ol>

FY 2019

Inc.
The Paideia Academies,
CHARTER SCHOOL

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CHARTER SCHOOL The Paideia Academies, Inc.					COUNTY		Maricopa		CTDS NUMBER	078206000	6000	
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Compensatory Instruction Project - 1072 265 Special Education-ELL Commensatory Instruction						0000	0000	0000	2018	2019	Decrease	
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CHARTER SCHOOL The Paideia Academies, Inc.

Rev. 5/18

FY 2019

FY 2019 SUMMARY OF CHARTER SCHOOL PROPOSED BUDGET

	Tot:	Totale	/0
	Drior Voor	Dudant Very	0/
100 Regular Education	2018	budget Year 2019	Decrease/
1000 Instruction	1.293.105	1.458.300	12 8%
Support Services		popiont's	12.0 /0
2100 Students	139.990	142,000	1 4%
2200 Instruction	97.530	98.850	707 1
2300 General Administration	3 766	4 500	10 50/
2400 School Administration	226.860	228 075	0/02/0
2500 Central Services	231 199	233 550	/00 1
2600 Operation & Maintenance of Plant	726.425	787 050	0.10/0
2900 Other Support Services	0	0000100	0.0.0
3000 Operation of Noninstructional Services	20.266	20.650	1 9%
4000 Facilities Acquisition & Construction	0	0	0/ 2
5000 Debt Service	599.678	599.725	%U U
610 School-Sponsored Cocurricular Activities	0	C	
620 School-Sponsored Athletics	C	C	
630, 700, 800, 900 Other Programs	0	C	
Regular Education Subtotal	3.338.819	3 573 600	70U Z
200 Special Education		0000	0/0-
1000 Instruction	99.450	100 250	0 8%
Support Services		0	0.0.0
2100 Students	174.098	175 350	%L U
2200 Instruction	C	0	0/ 1.0
2300 General Administration	0	C	
2400 School Administration	5.138	10 425	102 9%
2500 Central Services	0	0	0/ 0:301
2600 Operation & Maintenance of Plant	0	0	
2900 Other Support Services	0	0	
3000 Operation of Noninstructional Services	0	0	
4000 Facilities Acquisition & Construction	0	C	
5000 Debt Service	C		
Special Education Subtotal	278,686	286.025	26%
400 Pupil Transportation	187.501	215,000	14 7%
530 Dropout Prevention Programs	0	0	0/ 1
540 Joint Career & Tech. Ed. & Voc. Ed. Center	60,200	0	-100.0%
550 K-3 Reading	54,900	60,200	9.7%
lota	2020 400	1 4 3 4 0 0 0	LOL L

CTDS Number 078206000

The budget of The Paideia Academies, Inc. for fiscal year 2019 was officially proposed by the Governing Board on June 18, 2018. The complete budget may be reviewed by contacting Dr. Brian Winsor at (602) 343-3040 or bwinsor@paideiamail.com.

	Totals	als	%
SPECIAL EDUCATION PROGRAMS	Prior Year	Budget Year	Increase/
	2018	2019	Decrease
Iotal All Disability Classifications	277,637	286,025	3.0%
Giffed Education	0	0	
ELL Incremental Costs	0	0	
ELL Compensatory Instruction	0	0	
Remedial Education	0	0	
Vocational and Technological Ed.	0	0	
Career Education	0	0	
lotal	277,637	286.025	3.0%

EAFE	EAPENSES BY PROJECT	and the second se	
	Tot	Totals	%
	Prior Year	Budget Year	Increase/
	2018	2019	Decrease
Schoolwide	3,920,106	4,134,825	5.5%
Classroom Site Projects	225,373	339,900	50.8%
Instructional Improvement	18,472	31.450	70.3%
ELL Structured English Immersion	0	C	2222
ELL Compensatory Instruction	0	C	
Federal Projects	680.635	849 950	700 VC
State Projects	C	0000	0/0-1-3
Capital Acquisitions	0	C	
Total Expenses	4,844,586	5,356,125	10.6%

 Average salary of all teachers employed in the budget year 2019
 44,450

 Average salary of all teachers employed in the prior year 2018
 40,753

 Increase in average teacher salary from the prior year 2018
 3,697

 Percentage increase
 9.1%

Comments on Average Salary Calculation (Optional):

The Paideia Academies Inc. Corporate Board Meeting held telephonically

Called to order on July 13, 2018 at 1:00 PM

Minutes

I. Verified Quorum – All present

Telephonic – Dr. Winsor, Mrs. Mendonca, Dr. Tietgen, Mrs. Leach, Mrs. Schmaltz Not present – Ms. Garrison, Dr. Hess

## Guests present:

Mrs. Ja Lanell Jordan - Telephonic

 Approval of Arizona State Proposed Budget for Fiscal Year 2019 Dr. Winsor opened for discussion to adopt the 2019 budget as is. Special note that the corrections still pending could be later amended once corrected by Mr. Brice of Consilium Financial Group.

Motion to approve Arizona State Proposed Budget for FY 2019 Budget as presented made by Mrs. Leach, Second made by Dr. Tietgen. Yes votes: Dr. Tietgen, Mrs. Mendonca, Mrs. Schmaltz, Dr. Winsor, Mrs. Leach No votes: none Motion passes unanimously

Meeting adjourned at 1:05PM

Next corporate meeting to be held on July 16, 2018 at 5:00 PM at the Baseline Corporate Headquarters.

Approved by Name and Date

FY 2019 SUMMARY OF CHARTER SCHOOL PROPOSED BUDGET

				2 -
	- L	d15	2/0	
100 Regular Education	Prior Year	Budget Year	Increase/	
1000 Instruction	1 203 105	1 460 200	10 00/	-
	1,000,100	000,000+	12.0/0	_
2100 Students	120 000	000 011	1 40/	
	109,930	142,000	1.4 70	_
2200 Instruction	97,530	98,850	1.4%	
2300 General Administration	3,766	4,500	19.5%	
2400 School Administration	226,860	228,075	0.5%	
2500 Central Services	231,199	233,550	1.0%	
2600 Operation & Maintenance of Plant	726,425	787,950	8.5%	
2900 Other Support Services	0	0		
3000 Operation of Noninstructional Services	20,266	20,650	1.9%	
4000 Facilities Acquisition & Construction	0	0		_
5000 Debt Service	599,678	599,725	0.0%	
610 School-Sponsored Cocurricular Activities	0	0		
620 School-Sponsored Athletics	0	0		_
630, 700, 800, 900 Other Programs	0	0		_
Regular Education Subtotal	3,338,819	3.573.600	7.0%	_
200 Special Education				
1000 Instruction	99,450	100,250	0.8%	
Support Services				
2100 Students	174,098	175,350	0.7%	
2200 Instruction	0	0		_
2300 General Administration	0	0		
2400 School Administration	5,138	10,425	102.9%	_
2500 Central Services	0	0		
2600 Operation & Maintenance of Plant	0	0		
2900 Other Support Services	0	0		_
3000 Operation of Noninstructional Services	0	0		
4000 Facilities Acquisition & Construction	0	0		
5000 Debt Service	0	0		
Special Education Subtotal	278,686	286,025	2.6%	
400 Pupil Transportation	187,501	215,000	14.7%	
530 Dropout Prevention Programs	0	0		
540 Joint Career & Tech. Ed. & Voc. Ed. Center	69,200	0	-100.0%	٨.
550 K-3 Reading	54,900	60,200	9.7%	3
Total	3,920,106	4,134,825	5.5%	

CTDS Number 078206000

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The budget of The Paideia Academies, Inc. for fiscal year 2019 was officially proposed by the Governing Board on June 18, 2018. The complete budget may be reviewed by contacting Dr. Brian Winsor at (602) 343-3040 or bwinsor@paideiamail.com.

	Tot	Totals	%
SPECIAL EDUCATION PROGRAMS	Prior Year	Budget Year	Increase/
	2018	2019	Decrease
Total All Disability Classifications	277,637	286,025	3.0%
Gifted Education	0	0	
ELL Incremental Costs	0	0	
ELL Compensatory Instruction	0	0	
Remedial Education	0	0	
Vocational and Technological Ed.	0	0	
Career Education	0	0	
Total	277,637	286,025	3.0%
EXPENSES BY PROJECT			
Tot	Totals	%	

ENTE	LAT LINGLO DI LAUDEUI		
	Tot	Totals	%
	Prior Year	Budget Year	Increase/
	2018	2019	Decrease
Schoolwide	3,920,106	4,134,825	5.5%
Classroom Site Projects	225,373	339,900	50.8%
Instructional Improvement	18,472	31,450	70.3%
ELL Structured English Immersion	0	0	
ELL Compensatory Instruction	0	0	
Federal Projects	680,635	849.950	24.9%
State Projects	0	0	
Capital Acquisitions	0	0	
Total Expenses	4,844,586	5,356,125	10.6%

44,450 40,753 3,697 9 1% Average salary of all teachers employed in the budget year 2019 Average salary of all teachers employed in the prior year 2018 Increase in average teacher salary from the prior year 2018 Percentage increase

Comments on Average Salary Calculation (Optional):

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### District/Charter: <u>The Paideia Academies, Inc.</u>

### CTDS: 078206000

This is a notification that the above-mentioned School District/Charter School will hold a public hearing and board meeting to **adopt** its Fiscal Year 2019 Expenditure Budget.

Meeting Date: 7/13/2018

Meeting Time: 1:00 pm Arizona Time

Location: Teleconference. Dial-in (712) 775-7270, access code 278971

All guests should mute their phones before dialing in.

Guests are not permitted to make comments during the meeting.

A copy of the agenda of the matters to be discussed or decided at the meeting may be obtained by contacting:

Dr. Brian Winsor at <u>bwinsor@paideiamail.com</u> or 602-343-3047

The above information is posted on the ADE website pursuant to ARS §15-905(C) and is not intended to satisfy Open Meeting Law requirementys under ARS §38-431.02 et seq.

The Paideia Academies, Inc.

Corporate Board Meeting held at 1535 East Baseline Road, Phoenix, Arizona 85042

Called to order at 5:04 PM 6/3/2019

#### Minutes

1.

Verified Quorum- All present In Person- Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth, Mrs. Leach Guests- Mr. Brice, Ms. Kaisara

#### Approve previous minutes

Motion to approve previous board minutes from April 22, 2019. Motion made by Dr. Hess to approve minutes with corrections. Second made by Mrs. Schmaltz Vote: Dr. Winsor-yes Mrs. Mendonca- yes Mrs. Mendonca- yes Mrs. Garrison- yes Mrs. Schmaltz- yes Mrs. Leach- yes Dr. Leach- yes Dr. Hess- yes Dr. Tietgen- yes Motion passes by majority vote

- II. Call to the public No members of the public requested comment
- III. Policies Review 2019/2020

Dr. Winsor and Ms. Garrison presented the 2019-2020 school calendar. Motion made by Mrs. Schmaltz to adopt the presented 2019-2020 calendar. Second made by Mrs. Leach Vote: Dr. Winsor-yes Mrs. Mendonca- yes Mrs. Mendonca- yes Ms. Garrison- yes Mrs. Schmaltz- yes Mrs. Leach- yes Dr. Leach- yes Dr. Hess- yes Dr. Tietgen- yes Motion passes by majority vote Dr. Winsor presented the 2019/2020 administration salary schedule. Board discussed steps verses experience and what is required to move steps. Motion made by Mrs. Leach to adopt the presented 2019/2020 administration salary schedule as presented. Second made by Dr. Hess. Vote: Dr. Winsor-yes Mrs. Mendonca- yes Mrs. Garrison- yes Mrs. Schmaltz- yes Mr. Landreth- yes Mrs. Leach- yes Dr. Hess- yes Dr. Tietgen- yes

Motion passes by majority vote

#### IV. Leadership Appointment

Dr. Winsor presented Ms. Margo Kaisara candidate for an assistant principal position to begin the 2019/2020 school year. Ms. Margo Kaisara introduced herself and gave her background to the board. The board reviewed her resume and asked questions. Motion made by Dr. Hess to appoint Ms. Margo Kaisara as the assistant principal of Paideia

Academies for the 2019/2020 school year, as long as funding is possible. Second made by Mrs. Schmaltz Vote: Dr. Winsor-yes

- Mrs. Mendonca-yes Ms. Garrison-yes Mrs. Schmaltz-yes Mr. Landreth-yes Mrs. Leach-yes Dr. Hess-yes Dr. Tietgen-yes Motion passes by majority vote
- V. Resolution to Purchase Preschool

Dr. Tietgen presented Dr. Winsor and Mrs. Mendonca's counter offer of \$95,320 for the purchase of Paideia Preschool of South Mountain along with all physical assets owned by the preschool. The \$95,320 value was based on an analysis of CPA William Sprague. The board discussed how the total of \$95,320 compared to their original offer verses what is market acceptable. Board came to the conclusion \$95,320 was an acceptable purchase price. Dr. Tietgen presented the resolution in written form that explained the purchase would not exceed \$95,320.

Motion was made by Mr. Landreth to approve the resolution and purchase of Paideia Preschool South Mountain for an amount no to exceed \$95,320.

Second made by Ms. Garrison Vote: Ms. Garrison-yes Mrs. Schmaltz-yes Mr. Landreth-yes Mrs. Leach-yes Dr. Hess-yes Dr. Tietgen-yes Motion passes by majority vote Dr. Winsor- recused from voting Mrs. Mendonca- recused from voting

VI. Academic Growth

Mrs. Mendonca and Mrs. Garrison presented the 2019 AZ Merit Test results for ELA and Math. Board recognized and discussed the significant increase in the majority of scores across all grade levels. Ms. Garrison reviewed action taken to increase teacher effectiveness for academic growth and achievement. No vote needed.

# VII. Revisit Charter Amendment Plan – Enrollment Cap Increase

Dr. Winsor presented the need to modify the amendment request to increase the enrollment cap to at least 1800, with the expectation of 900 needed K-6 and 900 for 7-12. The board reviewed campus budget phases.

Motion made by Dr. Hess to approve the enrollment cap to 1800 on the amendment plan.

Second made by Mrs. Schmaltz

Vote: Dr. Winsor-yes Mrs. Mendonca-yes Ms. Garrison-yes Mrs. Schmaltz-yes Mr. Landreth-yes Mrs. Leach-yes Dr. Hess-yes Dr. Tietgen-yes Motion passes by majority vote

#### VIII Financial Review

Mr. Brice presented the financial dashboard, reviewing the financial standing of Paideia Academies up to date compared to the budget. He explained the budget projections and Key Indicators FY 2019. There were no financial concerns regarding Paideia Academies budget at this time. IX Proposed State Budget FY 2020

Mr. Brice presented the FY 2020 Annual Budget. The board questioned and discussed the increased costs in funding for 2020 in some areas of the budget. Mr. Brice explained it was due to some items being reallocated to get paid directly from Federal Funds. The review of the FY 2020 Annual Budget supported that Paideia Academy is projected to be financial stable and strong.

Motion made by Mrs. Schmaltz to adopt the proposed FY 2020 Annual Budget.

Second by Mrs. Leach

Vote: Dr. Winsor-yes Mrs. Mendonca-yes Ms. Garrison-yes Mrs. Schmaltz-yes Mr. Landreth-yes Mrs. Leach-yes Dr. Hess-yes Dr. Tietgen-yes Motion passes by majority vote

Meet adjournment at 7:32 pm.

Next corporate board meeting to be held on July 8, 2019 at 5PM at the Baseline Corporate Headquarters.

Approved b

COUNTY Maricopa CTDS NUMBER 078206000	1. TOTAL BUDGETED REVENUES FOR FISCAL YEAR 2019 \$ 6.110,900	2. ESTIMATED REVENUES BY SOURCE FOR FISCAL YEAR 2020 Local 1000 \$ 294.155 Intermediate 2000 \$ 6.144.152 Federal 4000 \$ 811.575 TOTAL \$ 7.249.882	Charter School Contact Employee: Dr. Brian Winsor Telephone: (602) 343-3040 Email: <u>bwinsor@paideiamail.com</u>	The FY 2020 budget file for the version described at left will be uploaded via the Common Logon on ADE's website by June 10, 2019 Type the Date as MMIDDYYYY Control official Signature School Official Signature	Bian Winsor       Beth Mendonca         School Official (Typed Name)       School Official (Typed Name)         AVERAGE TEACHER SALARY (A.R.S. §15-189.05)       School Official (Typed Name)         Average salary of all teachers employed in budget year 2020       § 44,605         I. Average salary of all teachers employed in prior year 2019       § 2,460         S. Streases in average teacher salary from the prior year 2019       § 5,5%         Comments on average salary calculation (optional):       § 10,753         Gorden average teacher salary since FY 2018       § 40,753
CHARTER SCHOOL The Paideia Academies, Inc. Charter Name		STATE OF ARIZONA CHARTER SCHOOL ANNUAL BUDGET Proposed Version	BY THE GOVERNING BOARD	We hereby certify that the Budget for the School Year 2020 was Proposed <u>June 3, 2019</u> Adopted Revised Date	Delh Mindance Delh Mindance Delh Mindance Diffector Diffector Diffector Diffector Diffector Diffector

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Instructions

The Paideia Academies, Inc. CHARTER SCHOOL

COUNTY Maricopa

CTDS NUMBER 078206000

 Telephone
 Number

 602-343-3040
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CHARTER CONTACT INFORMATION

Suffix

Last Name

Winsor

First Name

Brian Brian

Prefix

Email Address

bwinsor@paideiamail.com bwinsor@paideiamail.com mburney@paideiamail.com sdelossantos@paideiamail.com sdelossantos@paideiamail.com

bwinsor@paideiamail.com bmendonca@paideiamail.com vgarrison@paideiamail.com aleach@paideiamail.com aleas@paideiamail.com ischmaltz@paideiamail.com ischmaltz@paideiamail.com

Winsor Burney Burney De Los Santos De Los Santos Redriguez Winsor Mendonca Garrison Leach Hess Schmaltz

Mattie Mattie Salma Barian Barian Barian Barian Amanda Aaron Lucas Lucas

Landreth

epresentative				
Charter Representative Charter Representative Executive Assistant to Charter Representative	Business Manager AzEDS/ADM Data Coordinator SPED Data Coordinator	Governing Board Member Governing Board Member	Governing Board Member Governing Board Member	Governing Board Member Governing Board Member Governing Board Member

Student Information System (SIS) Vendor

Charter's website address

www.paideiaacademies.com Select from dropdown InfiniteCampus (InfiniteCampus)

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In tions

EXPENSES			Employee	Purchased			Totals Prior	als Budget	70
1000 Schoolwide Project		Salaries 6100	Benefits 6200	6300, 6400, 6500	Supplies 6600	Other 6800	Year 2019	Year 2020	// Increase/ Decrease
100 Regular Education 1000 Instruction	÷	1,589,750	245,850	43,175	69,450	2,926	1,458,300	1,951,151	33.8%
Support Services 2100 Students	~	93,375	14,380	28,775	12.000	425	142.000	148.955	4.9%
2200 Instruction	e.	80,250	12,360	11,650		250	98,850	104.510	5.7%
2300 General Administration	4			2,000		2,650	4,500	4,650	3.3% 4.
2400 School Administration	5.	367,435	56,585	27,225	8,350	1,325	228,075	460.920	102.1%
2500 Central Services	9.	189,450	29,175	106,450	7,025	24,800	233,550	356,900	52.8%
2600 Operation & Maintenance of Plant	7.	38,270	5,900	196,300	112,900	7,150	787,950	360,520	-54.2%
2900 Other Support Services	80						0	0	
3000 Operation of Noninstructional Services	6	24,750	3,825	250	0	250	20,650	29,075	40.8%
4000 Facilities Acquisition & Construction	10.						0	0	
5000 Debt Service	1.					1,058,800	599,725	1,058,800	76.5%
610 School-Sponsored Cocurricular Activities	12.						0	0	
620 School-Sponsored Athletics	13.						0	0	
630, 700, 800, 900 Other Programs	14.						0	0	
Subtotal (lines 1-14)	15.	2,383,280	368,075	415,825	209,725	1,098,576	3,573,600	4,475,481	25.2%
200 Special Education 1000 Instruction	16.	87,070	13.175		4.860		100.250	105 105	4 8%
Support Services									
2100 Students	12.			166,450	2,150		175,350	168,600	-3.8%
2200 Instruction	100	3,030	475				0	3,505	
2300 General Administration	19.						0	0	
2400 School Administration	50	13,785	2,125	2,350			10,425	18,260	75.2%
2500 Central Services	21.						0	0	
2600 Operation & Maintenance of Plant	22.						0	0	
2900 Other Support Services	23.						0	0	
3000 Operation of Noninstructional Services	24.						0	0	
4000 Facilities Acquisition & Construction	25.						0	0	
5000 Debt Service	26.						0	0	
Subtotal (lines 16-26)	27.	103,885	15,775	168,800	7,010	0	286,025	295,470	3.3%
400 Pupil Transportation	28.			217,500			215,000	217.500	1.2%
530 Dropout Prevention Programs	29.						0	0	
540 Joint Career & Technical Ed. & Vocational Ed. Center	30.						0	0	
550 K-3 Reading	31.	52,940	8,155				60,200	61.095	1.5%
Subtotal (lines 15 and 27-31)	32.	2,540,105	392,005	802,125	216,735	1,098,576	4,134,825	5,049,546	22.1%
Classroom Site Projects (from page 3, line 40)	33.	353,000	36,865	0	0	「「「「「「「」」」」	339,900	389,865	14.7%
instructional Improvement Project (from page 2, line 5)	34.		のないのないのであるので	and the second second	and the second second	Service and the service of the servi	31,450	33,105	5.3%
English Language Learner Project (from page 4, line 11)	35.	0	0	0	0	0	0	0	
Compensatory Instruction Project (from page 4, line 22)	36.	0	0	0	0	0	0	0	
Federal and State Projects (from page 2, line 32)	37.	and a state of the		and a second	Contration of the second		849,950	811,575	-4.5%
Total (lines 32-37)									

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Instructions

Image: Notation of the interpreted clubter in the interpreted clubter inter	FEDERAL AND STATE PROJECTS	S		SPECIAL EDUCATION PROGRAMS BY TYPE	AMS BY TYPE	
Differencies         315,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1100-1300 FEDERAL DRO IECTS	Prior Year 2019	Budget Year		Program 200 Prior Year 2019	Program 200 Budget Year 2020
1100-1112     Example     Cline Example     Internation       1101-112     EXAMPLE And Trainfoldy     Internation     Internation     Internation       1101-112     EXAMPLE And Trainfordy     Internation     Internation     Internation       1101-112     EXAMPLE And Trainfordy     Internation     Internation     Internation       1101-112     EXAMPLE And Trainfords     Internation     Internation     Internation       1101-112     EXAMPLE And Trainfords     Internation     Internation     Internation       1101-112     EXAMPLE And Trainfords     Internation     Internation     Internation       1101-112     EXAMPLE And Trainford     Internation     Internation     Internation       1101-112     Internation     Internation     Internation     Internation       1101-112     Internation     Internation     Internation     Internation       1101-112 <td< td=""><td>1. 1100-1130 ESEA Title I-Helping Disadvantaged Children</td><td>315,000</td><td>000</td><td>1.</td><td>286,025</td><td></td></td<>	1. 1100-1130 ESEA Title I-Helping Disadvantaged Children	315,000	000	1.	286,025	
The ESE/Interviewer     Complexition     Complexition     Complexition     Complexition       05     ESE // Interviewer     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100     100       05     ESE // Interviewer     100     100     100     100     100	2. 1140-1150 ESEA Title II-Prof. Dev. And Technology	4,100		N O		0 0
No. From the Variation for the			T	n -		0.4
Constraint         Constraint <thconstraint< th="">         Constraint         Constrai</thconstraint<>		22.900	0	t n		20
Class Title V. Flexibily and Accountability         Class Title V. Flexibily and Accountability         Class Title Rectain         Class Title Rectain <thclass rectain<="" th="" title="">         Class Title Rec</thclass>		0		9.	0	6.
2020     Disconservention     125,500     96,225     0,0000     120,00000     120,000000000     120,00000 <td< td=""><td>1210</td><td>0</td><td></td><td>7.</td><td>0</td><td></td></td<>	1210	0		7.	0	
233     Distruction     0	1220	125,500	98,625	œ	286,025	_
243     Wistructorial function     Instruction Multi Record       236     KA-Addit Excertion     Instruction     Instruction       236     KA-Addit Excertion     Instruction     Instruction       236     EEX Tiles Allowed     Instruction     Instruction       237     Extended Formation     Instruction     Instruction       237     Extended Formation     Instruction     Instruction       237     Extended Short     Instruction     Instruction     Instruction       233     Extended Short     Instruction     Instruction     Instruction       234     Extended Short     Instruction     Instruction     <	1230	0				
2355 AFA Matter Equation       11       Indicate amounts budgeted in Polect (ToO for the following:       Pinor Year       Budgeted in Polect (ToO for the following:         236 EFSA Matter Equation       10	1240	0				
Tibe 1270     Vacant Education     Tibe 1270     Vacant Education     Tibe 1270       1280     EXECT Not Nation Education     14     1     1       1280     Execution Education     14     1     1     1       1280     Execution Education     14     1     1     1     1       1280     Execution Education     1     1     1     1     1       1280     Execution Education     1     1     1     1     1     1       1280     Execution Education     1     1     1     1     1     1     1       1280     Execution Education     1     1     1     1     1     1     1     1       1201     Execution Education     1     <		0				
Table SEX The X-homeless Education       0       13.       Tracter Compensation Increases       0       13.         200 Charter Shool Implementation Proj. (Stimulus)       3.       0.00 charter Shool Implementation Proj. (Stimulus)       1. <td></td> <td>0</td> <td></td> <td>12.</td> <td>Prior Year</td> <td>Budget Year</td>		0		12.	Prior Year	Budget Year
1200 Medical Reimbursement     121     Teacher Compensation Increases     131     Teacher Compensation Increases       130 Charter School Implementation Proj (Stimulus)     132     Charter School Implementation Proj (Stimulus)     14     1     Teacher Compensation Increases       131 Teacher Charter School Implementation Proj (Stimulus)     132     Teacher Compensation Increases     14     1     Teacher Compensation Increases       131 Teacher Charter School Implementation Proj (Stimulus)     16     3     15     15     15     15     15       1430 Vectoring Education     14     1     Teacher Charter Programs     16     3     14     10       1430 Vectoring Education     14     15     Class Reduction     10     21     3       1430 Vectoring Education     10     20     20     20     20     3     3     3       1430 Vectoring Education     10     20     20     20     20     2     3	1280	0			2019	
3100       Theract school (Implementation Proj. (Stimulus))       0       15       2. Class Size Reduction al Improvement Programs         310.       Imack Ald       332,450       335,500       17.       2. Class Size Reduction al Improvement Programs         310.       Imack Ald       332,450       335,500       17.       3. Close Size Reduction al Improvement (Ims 1-17)         1.418       STATE Projects (Ims 1-17)       383,550       17.       4. Instructional Improvement (Ims 1-17)       3. Close Size Reduction al Improvement (Ims 1-17)       1. Close Size Reduction al Improvement (Ims 1-17)         1.418       STATE Projects (Ims 1-17)       2. Class Size Reduction al Improvement (Ims 1-17)       2. Class Size Reduction al Improvement (Ims 1-17)       2. Class Size Reduction al Improvement (Ims 1-17)         1.418       Class Size Reduction Programs       2. Class Size Reduction Programs       2. Class Size Reduction Programs       2. Class Size Reduction Programs         1.420       Chemical Allow (Ims 1-17)       1. In <u>27.56</u> Audit Services       2. Leacher-Pupil         1.430       Chemical Allow (Ims 1-17)       1. In <u>27.56</u> Audit Services       2. Leacher-Pupil         1.430       Chemical Allow (Ims 1-17)       1. In <u>27.56</u> Audit Services       2. Leacher-Pupil         1.430       Chemical Allow (Ims 1-17)       1. In <u>27.56</u> Audit Se	1290	0		÷.	31,450	_
3.3       Impact Aid       Impact Aid       Impact Aid       Impact Aid         3.10.1 Steared Projects       10.1 Strate Projects <t< td=""><td>1300</td><td>0</td><td></td><td></td><td>0</td><td>5</td></t<>	1300	0			0	5
Total Faderal Projects Total Faderal Projects (Instructional Improvement Programs (Instructional Education (Instructional Education (Instructional Education (Instructional Education)         Instructional Improvement Programs (Instructional Improvement (Instructional (Instructional Education)         Instructional Improvement (Instructional Improvement (Instructional (Instructional Education)         Instructional Improvement (Instructional (Instruction)         Instructional Improvement (Instruction)         Instructional Improvement (Instruction)         Instructional Improvement (Instruction)         Instructional Instruction         Instructional Instruction         Instructional Instruction         Instruction         Instructional Instruction	16. 13 Impact Aid	0			0	en la
Characterization       B49.950       B11.575       13.       5. Total Instructional Improvement (Ines 1-4)       31.460         1430 Vacational Exuation       1400 Vacational Exuation       10       31.460       31.460       31.460         1430 Vacational Exuation       10       10       20       20       20       21.460       21.41       21.460       21.460       21.460       21.460       21.460       21.460       21.460       21.460       21.460       21.460       21.460 </td <td>17. 1310-1399 Other Federal Projects</td> <td>382,450</td> <td>385,500</td> <td></td> <td>0</td> <td>_</td>	17. 1310-1399 Other Federal Projects	382,450	385,500		0	_
-1495     PROPOSED RATURE PROJECTS     PROPOSED RATURE SPENSES BY       1400     Vocational ductors     0     0     0       1410     Early Childhood Block Grant     0     0     0       1410     Early Childhood Block Grant     10     22.6     SELECTED EXPENSES BY       1425     Aduit Basic Echorol Block Grant     10     22.6     SPECIAL EDUCATION       1435     Aduit Basic Echorol Block Grant     10     22.6     SPECIAL EDUCATION       1435     Chemical Abuse Prevention Programs     24.     SPECIAL EDUCATION     Must be included on page       1436     Chemical Abuse Prevention Programs     24.     SPECIAL EDUCATION     10.0     25.       1436     Chemical Abuse Prevention Programs     10.0     10.0     10.0     10.0       1436     Chemical Abuse Prevention Programs     10.0     10.0     10.0     10.0       1456     College Credit Exam Incentives     0     0     10.0     10.0     10.0       1456     College Credit Exam Incentives     0     0     10.0     10.0     10.0       1456     College Credit Exam Incentives     0     0     0     10.0     10.0       1456     College Credit Exam Incentives     0     0     0     10.0     10.0	<ol> <li>Total Federal Projects (lines 1-17)</li> </ol>	849,950	811,575	5.	31,450	_
Totol	400-1499 STATE PROJECTS					
410       Eacher-Pupils with Disabilities       0       20       SPECIAL EUCCION       (Must sen induced on page 1/41)         4120       Extended School Block Grant       0       20       21       SPECIAL EUCCION       (Must sen induced on page 1/41)       (Must sen induced on page	1400	0			SELECTED EXPEN	ISES BY ITTE
14.20         Extended School Year-Pupils with Disabilities         0         21.         Isacher-Fupil         10         1.0         2.1.         Isacher-Fupil         1.0         2.1.         Reacher-Fupil         1.0         2.1.         Isacher-Fupil         1.0         2.1.         Reacher-Fupil         1.0         2.2.         Addit Series         2.2.         Isacher-Fupil         1.0         1.0         2.2.         Addit Series         2.2.         Isacher-Fupil         1.0         1.0         2.2.         Addit Series         Addit Series         2.2.         Addit Series         Addit Series         Addit Series         Addit Series         Addit Series         2.2.         Classroom Instruction         2.2.         Series         Addit Series         2.2.         Classroom Instruction         2.2.         Series         Classroom Instruction         2.2.         Addit Series         2.2.         Classroom Instruction         2.2.         Addit Series         Addit Series         2.2.         Classroom Instruction         2.2.         Addit Series         Ad	1410	0			(Must be included o	n page 1)
13.2         Start-Upil         10         1.3         Classion instruction         10         1.3         Classion instruction           13.3         Academic Contrasts         0         0         23         Start-Upil         10         11.3         Classion instruction           14.50         Gifted Education         0         0         24         Start-Fupil         10         11.3         Classion instruction           14.50         Gifted Education         0         0         25         End to Fold to Fold Service Education         Classion instruction         10         11.3         Classion instruction           14.57         Results-based Funding         0         0         27         Bit Fold Fold to Fold Service Fundication         10         10         11.3         Classion instruction         11.5         Class Fold Fold to Food Service, Fundication Fold Fold Fold Fold Fold Service, Fundication Assistance         11.5         27         Class Fold Fold Fold Fold Fold Service, Fundication Fold Fold Fold Fold Fold Fold Fold Fold	1420	0		Teacher-Pupil	Audit Services	000'91
1430 Chemical Abuse Prevention Programs       1430 Chemical Abuse Prevention Programs       1430 Chemical Abuse Prevention Programs       1435 Called Education       223       STATE EQUALIZATION ASSISTANCE BUDGETED         1455 Gried Education       1455 Callege Credit Exam Incentives       0       25       55       FOR FOOD SERVICE EXPENSES         1455 Gried Education       1455 Callege Credit Exam Incentives       0       27       96       FOOD SERVICE EXPENSES         1455 Callege Credit Exam Incentives       0       27       0       27       96         1455 Callege Credit Exam Incentives       0       27       0       27       97         1455 Callege Credit Exam Incentives       0       27       0       27       96         1456 Charter School Stimulus Fund       0       27       91       96       91         1470-1499 Other State Projects (lines 18 and 31)       39.950       811.57.5       32       91         1470-1499 Other State Projects (lines 18 and 31)       34.9.950       811.57.5       32       91         1470-1499 Other State Projects (lines 18 and 31)       34.9.950       81.1.57.5       32       91         1515 Fedulation       CAPITAL ACUUSITIONS       7       34.9.9.50       81.1.57.5       32         1616 Fedulation	1425	0		Staff-Pupil 1 to	Classroom Instruction	2,540,521
1435       Academic Contests	1430	0				
1450 Giled Education       1450 Giled Education         1456 College Credit Ram Incentives       0       20       20         1456 Charter School Stimulus Fund       0       20       20         1465 Charter School Stimulus Fund       0       20       30         1645 Stite Projects (lines 18 and 31)       8439550       811575       32         1641 State Projects (lines 18 and 31)       8439550       811575       32         1641 State Projects (lines 18 and 31)       300000       2       30         1641 State Projects (lines 18 and 31)       1       1       4         1643 Stile Improvements       0       0       30       30         1643 Stile Improvements       0       0 <td>1435</td> <td>0</td> <td></td> <td></td> <td></td> <td></td>	1435	0				
1456 College Creatit Examincentives       0       20       20       Emer the amount or state Equatization Assistance         1457 Results-based Funding       0       2       2       2       2         1457 Results-based Funding       0       2       2       2       2         1465 Charter School Stimulus Fund       0       2       2       2       2         1470-1499 Other State Projects       0       3		0				
1457 Results-based Funding       0       21.       Dudgeted for rood service, Fundion 3100.         1460 Environmental Special Plate       0       28.       28.         1460 Environmental Special Plate       0       29.       28.         1470-1499 Other State Projects funder school Stimulus Fund       0       31.       28.         1470-1499 Other State Projects (lines 19-30)       29.50       31.57.5       32.         Total State Projects (lines 19-30)       30.       30.       31.57.5       32.         Total State Projects (lines 19-30)       31.57.5       32.       31.57.5       32.         Total State Projects (lines 19-30)       30.       30.       31.57.5       32.         Total State Projects (lines 18 and 31)       349.950       31.57.5       32.         0191 Land and Land Improvements       0       30.0000       2.         0192 Stile Improvements       0       3.       3.         0194 Equipment       0       3.       3.         0198 Construction in Progress       0       3.       3.         0198 Constructions (lines 1-5)       0       3.       3.		0				20.076
1460         Environmental Special Plate         0           1465         Charler School Stimulus Fund         0         0         0         1455         000         000				_		610,62
T455 Charter School Stimulus Fund         0				. 23.		
Total Federal and State Projects (lines 19-30)         0<				20.		
Total Federal and State Projects (lines 18 and 31)         Example of the state Projects (lines 18 and 31)         Example of the state Projects (lines 18 and 31)           Total Federal and State Projects (lines 18 and 31)         CAPITAL ACQUISITIONS         849.950         811.575           CAPITAL ACQUISITIONS         CAPITAL ACQUISITIONS         Prior Year         Budget Year           0191         Land and Land Improvements         0         300,000           0195         Equidings and Building Improvements         0         0           0196         Construction in Progress         0         300,000           Total Capital Acquisitions (lines 1-5)         0         300,000         300,000			C	24		
Iotal Federal and State Projects (lines 18 and 31)     649,950     611,570       CAPITAL ACQUISITIONS     Prior Year     Budget Year       0191 Land and Land Improvements     0     300,000       0195 Equidings and Building Improvements     0     300,000       0196 Equidings and Building Improvements     0     0       0196 Equidents     0     0     0       0196 Construction in Progress     0     0     300,000       101al Capital Acquisitions (lines 1-5)     0     300,000		010 010	111 110			
CAPITAL ACQUISITIONS     Prior Year     Budget Year       0191 Land and Land Improvements     0     300,000       0195 Equidings and Building Improvements     0     300,000       0196 Equidenst and Suiding Improvements     0     300,000       0196 Equidenst and Suiding Improvements     0     300,000       0196 Equidenst and Suiding Improvements     0     0       0196 Equidenst and Suiding Improvements     0     0       0196 Construction in Progress     0     300,000       104al Capital Acquisitions (lines 1-5)     0     300,000	32. Total Federal and State Projects (lines 18 and 31)	849,950	811,5/5	32.		
0131         Land and Land Improvements         0         0         0         0         0         0         0000         0         8         0         300,000         0         1300,000         0         1300,000         0         1300,000         0         1300,000         0         1300,000         1300,000         1300,000         136         Equidings and Building Improvements         0	CAPITAL ACQUISITIONS	Prior Year	Budget Year			
0192         Site Improvements         0         300,000           0194         Buildings and Building Improvements         0         0         0           0196         Equipment         0         0         0         0           0198         Construction in Progress         0         300,000         1048         1048           1014         Construction in Progress         0         0         300,000         1048	1. 0191 Land and Land Improvements			1.		
0194 Buildings and Building Improvements         0         0           0196 Equipment         0         0           0198 Construction in Progress         0         300,000           1otal Capital Acquisitions (lines 1-5)         0         300,000	2. 0192 Site Improvements	0	300,000	2.		
0196 Equipment 0 0 0198 Construction in Progress Total Capital Acquisitions (lines 1-5) 0 000		0		3.		
0198 Construction in Progress Total Capital Acquisitions (lines 1-5)		0		4,		
Iotal Capital Acquisitions (lines 1-5)	5. 0198 Construction in Progress		000 000	٥. ٣		
	<ul> <li>otal Capital Acquisitions (lines 1-5)</li> </ul>	2	200,000	0		

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7. Total Capital Acquisitions, if any, budgeted on lines 1-5 above for the K-3 Reading Program

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Expenses	Salaries 6100	Employee Benefits 6200	Purchased Services 6300, 6400, 6500	Supplies	Prior Year 2019	Totals Budget Year	% Increase/
Classroom Site Project 1011 - Base Salary 100 Regular Education 100 Instruction 1100 Amort Services. Sturdents		7,373			67,980	78,373	15.3%
2.200 Support Services - Distruction 2200 Support Services - Instruction Arread 100 Support Services - 1 30	N CO				0	00	
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Classroom Site Project 1012 - Performance Pay 100 Regular Education		2.01	「「「「「	のないのであるのである		010,01	0.3%
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	141,000	14,746		and the state of the	135,960	155,746	14.6%
	141,000	14,746			135,960	155,746	
2200 Support Services - Instruction 29.					00	00	28.
Program 100 Subtotal (lines 27-29) 200 Snecial Education	141,000	14,746	0	0	135,960	155,746	14.6%
es - Stindants					0	0	
2200 Support Services - Instruction 33.					00	00	32.
Program 200 Subtotal (lines 31-33) 530 Drobout Prevention Programs	0	0	0	0	0	0	
1000 instruction 35.					0	0	35
					0	0	
2 rov, zzvo support services - sudents/instruction Other Programs Subtotal (lines 36-37) 38,	0	0	0	c	00	oc	37
	141,000	14,746	0	0	135,960	155.746	14.6% 39
Total Classroom Site Projects (lines 13, 26, and 39)		36.865	c	C	330 000	200 000	101.4

Rev. 5/19 Arizona Department of Education and Auditor General

Instructions

CHARTER SCHOOL The Paideia Academies, Inc.					COUNTY	Maricopa	opa	0	CTDS NUMBER	078206000	6000	
	z	Number of	of			Purchased			Tot	Totals		
Expenses	Pri	Prior Bud	bunel Budget Year	Salaries 6100	Employee Benefits 6200	Services 6300, 6400, 6500	Supplies 6600	Other 6800	Prior Year 2019	Budget Year 2020	% Increase/ Decrease	
sarner Project - 1071 titon-ELL Incremental Costs		-							c	c		<del>.</del>
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Compensatory Instruction Project - 1072 265 Special Education-ELL Compensatory Instruction												
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435 Pupil Transportation-ELL Compensatory Instruction												
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	22. 0	0.00	0.00	0	0	0	0	0	0	0		22.

Rev 9 Arizona Department of Education and Auditor General

In tions

	FY 2020 SUMMARY OF CHARTER SCHOOL PROPOSED BUDGET	CHARTER SCHO	DOL PROPOS	SED BUDGET
1000 SCHOOLWIDE PROJECT	Tot	Totals	%	
	Prior Year	Budget Year	Increase/	The buc
	2019	2020	Decrease	Board c
1000 Instruction	1,458,300	1,951,151	33.8%	
Support Services				
2100 Students	142,000	148.955	4.9%	
2200 Instruction	98,850	104,510	5.7%	
2300 General Administration	4,500	4.650	3.3%	SPECIAL
2400 School Administration	228.075	460.920	102.1%	
2500 Central Services	233.550	356,900	52 8%	Total All L
2600 Operation & Maintenance of Plant	787,950	360,520	-54.2%	Gifted Ed
2900 Other Support Services	0	0		FI I Incre
3000 Operation of Noninstructional Services	20.650	29.075	40.8%	FIL Com
4000 Facilities Acquisition & Construction	0	0		Remedial
5000 Debt Service	599.725	1.058.800	76.5%	Vocationa
610 School-Sponsored Cocurricular Activities	0	C		Career Fr
620 School-Sponsored Athletics	0	0		Total
630, 700, 800, 900 Other Programs	0	C		10001
Regular Education Subtotal	3.573.600	4 475 481	75 20%	
200 Special Education			2.4:24	
1000 Instruction	100 250	105 105	708 V	
Support Services	224	201 001	0/0.4	
2100 Students	175.350	168 600	-3 8%	Schoolwic
2200 Instruction	0	3.505	200	Classroon
2300 General Administration	0	C		Instruction
2400 School Administration	10,425	18.260	75.2%	Fnolish 1
2500 Central Services	0	0		FI Comr
2600 Operation & Maintenance of Plant	0	0		Federal P
2900 Other Support Services	0	0		State Proi
3000 Operation of Noninstructional Services	0	0		Canital Ac
4000 Facilities Acquisition & Construction	0	0		Total Exne
5000 Debt Service	0	0		
Special Education Subtotal	286,025	295,470	3.3%	
400 Pupil Transportation	215,000	217,500	1.2%	Average s
530 Dropout Prevention Programs	0	0		Average s
540 Joint Career & Tech. Ed. & Voc. Ed. Center	0	0		Increase in
550 K-3 Reading	60,200	61,095	1.5%	Percentag
Total	4,134,825	5.049.546	22.1%	Comments

FY 2020 SUMMARY OF CHARTER SCHOOL PROPOSED BUIDGET

IGET CTDS Number 078206000 he budget of The Paideia Academies, Inc. for fiscal year 2020 was officially proposed by the Governing ioard on June 03, 2019. The complete budget may be reviewed by contacting Dr. Brian Winsor at (602) 343-3040 or bwinsor@paideiamail.com.

	Tot	Totals	%
SPECIAL EDUCATION PROGRAMS	Prior Year	Budget Year	Increase/
	2019	2020	Decrease
Total All Disability Classifications	286,025	295,470	3.3%
Gifted Education	0	0	
ELL Incremental Costs	0	0	
ELL Compensatory Instruction	0	0	
Remedial Education	0	0	
Vocational and Technical Ed.	0	0	
Career Education	0	0	
lotal	286,025	295.470	3.3%

EXP	EXPENSES BY PROJECT		
	Tot	Totals	%
	Prior Year	Budget Year	Increase/
Schoolwide	4.134.825	5 049 546	Decrease
Classroom Site Projects	339,900	389,865	14 7%
Instructional Improvement	31,450	33,105	5 3%
English Language Learner	0	0	
ELL Compensatory Instruction	0	0	
Federal Projects	849.950	811.575	4 5%
State Projects	0	0	
Capital Acquisitions	0	300,000	
Total Expenses	5,356,125	6.584.091	22.9%

AVERAGE TEACHER SALARY	
Average salary of all teachers employed in the budget year 2020	47.065
Average salary of all teachers employed in the prior year 2019	44.605
Increase in average teacher salary from the prior year 2019	2,460
Percentage increase	5.5%
comments on average satary carculation (optional); Average salary of all teachers employed in FY 2018	40.753
Total nercentaria increase in average toochor colori circa. EV 2040	





# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit -Through Education by Focusing and Executing on the

Wildly Important Goal

Posted: 05/29/2019 8:00 am Posted by: Posting locations: • Baseline foyer window • Terrace foyer window • Website Date: 06/03/2019

Starting Time: 5:00 pm Ending Time:

In	attendance	by	Ve	rify	Qu	orum	:
<b>D</b>	T! - +				1		

Dr. Ti	etgen; Mrs. Mendonca; Ms. Garrison	; Mrs. L	each; C	Pr. Winsor;				
Dr. Hess; Mrs. Schmaltz; Mr. Landreth: Mrs. Miranda								
	New Agenda Items:							
ltem #	Agenda Topic	Purpose/ Decision	Lead	Desired Outcome/Notes/Decisions				
I	Approve previous meeting notes	С	Tietgen	(Sign previous meeting notes)				
	April 22, 2019							
П	Call to the public	А	Tietgen					
	For your convenience, please see the handout of	of Paideia A	Academy's p	rotocol for public comment and participation				
III	Policies Review 2019/2020	С	Winsor					
	Review and vote on 2019/2020 camp	us calendar	-	•				
Review and vote on 2019/2020 administration salary schedule								
IV	Leadership appointment	С	Winsor					
	Selection of assistant principal to wor	k with Dr. \	Ninsor in th	e 2019/2020 school year.				
V	Vote on Resolution to purchase preschool	С	Tietgen					
	Review counter-offer by Dr. Winsor a	nd Mrs. Me	endonca					
	Vote on resolution							
VI	Academic Growth/Achievement Review	А	Mendonca	and Garrison				
	Mrs. Mendonca review academic grov	wth and acl	hievement f	or the 2019/2020 school year.				
	Ms. Garrison review actions taken to i	increase te	acher effect	iveness for academic growth and achievement.				
VII	Revisit Amendment Plan	С/В	Winsor					
	C Modify approval of amendment to	increase e	nrollment ca	ap request to at least 1800				
	B Review campus budget phases and	future CM	IO plans					
VIII	Financial Review	В	J Brice					
	Enrollment = Actual (+900)		Waiting Li	sts				
	Budget projections and Key Indicators FY 2019:							
	Net Income (+1)         DCOH (Bonds, +80)							
	DSCR (Bond, +1.15)			DCOH (Actual, +75)				
	Review Fundraising project: #monthly donors = 500; minimal monthly donation = \$10; monthly donations = \$5000							
IX	Approval of Proposed State Budget FY 2020	С	Winsor					
				1				
Х	Adjournment	С	Tietgen					
	Next meeting –			1				
	1535 E Baseline Rd, Phoenix AZ 85042 Executiv	e Conferer	nce Room					
	Important topics for June – Approve Proposed			nancial Policies,				
	A see de Horn Deure age							

Paideia Educational Services

Dr. Brian Winsor 2010

Leading on Purpose

Date:	
Notes:	

The Paideia Academies, Inc.

Corporate Board Meeting held at 1535 East Baseline Road, Phoenix, Arizona 85042

April 22, 2019

Called to order at 5:02 PM

### Minutes

Verified Quorum- Absent Mrs. Miranda (working on completing corporate board fingerprint requirement)

In Person- Dr. Winsor, Dr. Tietgen, Dr. Hess, Mr. Landreth, Mrs. Mendonca, Ms. Garrison, Mrs. Schmaltz, Mr. Landreth

**Guests- Joel Brice** 

#### ١. Approve previous minutes

Motion to approve previous board minutes from March 25, 2019 with changes

Motion made my Mr. Tietgen

Second made by Mrs. Mendonca

Vote:

- Dr. Winsor-yes Ms. Garrison-yes Mr. Landreth- yes Dr. Tietgen- yes Mrs. Mendonca – yes Mrs. Leach – yes Mrs. Schmaltz – yes Mr. Landreth - yes Motion passes by majority vote Call to the public
- II. No members of the public requested comment
- III. Audit FY June 2018 Complete

Report by Dr. Winsor and Mr. Hess no material findings. Mr. Brice noted that there was a minor finding concerning payroll review by a school leader. The payroll is now more carefully reviewed by the campus leader (Dr. Winsor until a new principal is appointed) to watch for anomalies such as over or under payment. Payroll policy created to review and sign on the Wednesday before payroll is processed.

Our auditor Anthony Lorenzo to present and discuss the audit to the corporate board following our next audit.

IV. Resolution Authorizing Bond Financing of Baseline Building Resolution reviewed for accuracy and completeness by all board members. Address of the Baseline building added to the 2<sup>nd</sup> "whereas" paragraph. Motion to approve Resolution to Purchase the Baseline building using Bond Financing Motion made my Mrs. Leach Second made by Mr. Landreth Vote:

Dr. Winsor-yes Ms. Garrison-yes Mr. Landreth- ves Dr. Tietgen- yes Mrs. Mendonca – yes Mrs. Leach – yes Mrs. Schmaltz – yes Mr. Landreth - yes Motion passes by majority vote

Paideia Preschool – Academy Purchase

Dr. Winsor and Mrs. Mendonca recused themselves, as they are equal owners of the preschool. Corporate board discussed: What is being purchased, such as assets in seven classrooms, continuing students, staff, etc.

Mr. Brice presented a Preschool Purchase Valuation Guidance sheet, which represented Revenues, Ordinary Expenses, and Net Ordinary Income for 2012-2018. Mr. Brice presented the High and Low Purchase estimates, not including physical assets. The board discussed different purchase outcomes and amounts. The board all came to agreement to have the academy offer to purchase the preschool and assets for \$84,000 to be paid out to the sellers, Dr. Winsor and Mrs. Mendonca, as of July 1, 2019. Mrs. Mendonca and Dr. Winsor will assist the academy in transferring and/or attaining preschool licensure under Paideia Academies, Inc. Mrs. Mendonca will ask a surveyor who knows the preschool to come up with an estimate on the value of the assets in the preschool. Changing of licensing may occur as early as beginning of June. Dr. Tietgen will draft the resolution to purchase the preschool in accordance with the term agreed to in principal by both parties.

Motion made by Mrs. Schmaltz to approve Paideia Academies to purchase the preschool. Second by Mr. Landreth Ms. Garrison-yes Mrs. Schmaltz- yes Mr. Landreth- yes Mrs. Leach- yes Dr. Hess-yes Dr. Tietgen- yes Motion passes by majority vote Dr. Winsor- recused from voting Mrs. Mendonca- recused from voting

VI. Fundraising Commitments by Board Members – information/discussion Dr. Winsor reviewed the fundraising responsivities of the corporate board members and urged them to become the first to commit to a monthly donation to the new fundraising portal. The goal is have 1000 monthly donations of \$10 each. This will make a major impact on the operational financing of the Paideia program. Dr. Winsor urged all board members to get others to make monthly donations.

VII. Financial Dashboard Review by Joel Brice Mr. Brice reviewed the financial dashboard for month ending March 31, 2019.

V.

Mr. Brice reviewed a minor change to the dashboard. The bond calculations of the dashboard indicators use more stringent metrics of financial health in the areas of Debt Service Coverage Ratios (DSCR) and Days Cash on Hand (DCOH). The Paideia dashboard will now report "bond" indicators for DSCR and both bond and actual for DCOH to give board of directors clear information on performance against bond and actual financial performance. The school is on track to meet and exceed all bond and actual budget goals. Net profit = \$297,662 Bond Debt Service Coverage Ratio = 1.42 Bond Days Cash on Hand = 83.56 Actual Days Cash on Hand = 77.46

Meeting adjourned at 7:30 pm

Next regular corporate board meeting schedule for May 20, 2019 at 5PM at the Baseline Corporate Headquarters.

Approved by

Date



# AGI A & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit -

Starting Time: 5:00 pm

Posted: 04/19/2019 3:30 am Date: 04/22/2019

Through Education

by

Focusing and Executing on the Wildly Important Goal

	endance by Verify Quorum:				
r. Ti	etgen; Mrs. Mendonca; Ms. Garriso	on; Mrs. L	.each; [	or. Winsor;	
r. He	ess; Mrs. Schmaltz; Mr. Landreth	_: Mrs. Miran	da		
	1	New Ag	enda Items		
tem #	Agenda Topic	Purpose/ Decision	Lead		Outcome/Notes/Decisions
	Approve previous meeting notes	С	Tietgen	(Sign previous meeting	notes)
	March 25, 2019				
	Call to the public	A	Tietgen		
	For your convenience, please see the hand	dout of Paideia	Academy's	protocol for public com	nment and participation
1.13	Audit FY June 2018 Complete	A	Winsor		
	"Identified no issues"				
	Thank you Mr. Brice and Paideia	office staff Op	erational Pe	rformance / Financial I	Performance
	Bond Financing of Baseline Building	B/C	Fernandes		on with possible vote
	Authorizing Resolution for Project	t and BOND T	RANSACTIO	N	
	Paideia Preschool – Academy purchase	C	Tietgen	Winsor/Mendonca re	ecuse – conflict of interest
	Paideia Preschool – Academy purchase	С	Tietgen	Winsor/Mendonca re	ecuse – conflict of interest
	Paideia Preschool – Academy purchase		Tietgen	Winsor/Mendonca re	ecuse – conflict of interest
		B	Winsor	Winsor/Mendonca re Do you agree or disa	
	Fundraising Commitments by Board Members	B	Winsor	· · · · · · · · · · · · · · · · · · ·	
	Fundraising Commitments by Board Members "A little given often by many is more than a	B	Winsor	· · · · · · · · · · · · · · · · · · ·	
	Fundraising Commitments by Board Members "A little given often by many is more than a Paideia fundraising machine	B a lot given once l	Winsor by a few"	· · · · · · · · · · · · · · · · · · ·	
	Fundraising Commitments by Board Members <i>"A little given often by many is more than of</i> <u>Paideia fundraising machine</u> Financial Dashboard Review	B a lot given once l	Winsor by a few"	· · · · · · · · · · · · · · · · · · ·	
	Fundraising Commitments by Board Members "A little given often by many is more than a <u>Paideia fundraising machine</u> Financial Dashboard Review Enrollment	B a lot given once l	Winsor by a few" J Brice	· · · · · · · · · · · · · · · · · · ·	
1	Fundraising Commitments by Board Members <i>"A little given often by many is more than of</i> <u>Paideia fundraising machine</u> Financial Dashboard Review <u>Enrollment</u> <u>Budget projections</u>	B a lot given once B B	Winsor by a few" J Brice	Do you agree or disa	gree with this? Why
	Fundraising Commitments by Board Members "A little given often by many is more than a Paideia fundraising machine Financial Dashboard Review Enrollment Budget projections Key indicators	B a lot given once l B Net Income (+ C	Winsor by a few" J Brice -1) Tietgen	Do you agree or disa DSCR (+1.15)	gree with this? Why DCOH (+80)
1	Fundraising Commitments by Board Members "A little given often by many is more than a Paideia fundraising machine Financial Dashboard Review Enrollment Budget projections Key indicators Adjournment	B a lot given once b B Net Income (+ C alendar, parent	Winsor by a few" J Brice -1) Tietgen	Do you agree or disa DSCR (+1.15)	gree with this? Why DCOH (+80)

The Paideia Academies, Inc.

Corporate Board Meeting held at 1535 East Baseline Road, Phoenix, Arizona 85042

March 25, 2019

Called to order at 5:05 PM

#### Minutes

Verified Quorum- Absent Mrs. Leach, Mrs. Schmaltz

In Person- Dr. Winsor, Dr. Tietgen, Dr. Hess, Mr. Landreth, Mrs. Mendonca, Ms. Garrison Telephonic – Mrs. Miranda

Guests- Joel Brice, Dane Fernandes of Law Firm Kutak Rock LLP

I. Approve previous minutes

Motion to approve previous board minutes from February 25, 2019 and March 18, 2019 Motion made my Ms. Garrison Second made by Dr. Hess Vote: Dr. Winsor-yes

- Ms. Garrison-yes
- Mr. Landreth- yes
- Dr. Tietgen- yes
- Mrs. Mendonca yes

Motion passes by majority vote

II. Call to the public

No members of the public requested comment

III. Paideia Preschool – Academy Purchase

Dr. Winsor and Mrs. Mendonca recused themselves as they are equal owners of the preschool. There was discussion about the various routes that the board could take, including purchasing the preschool. There was expressed interest in purchasing the preschool, with decisions about the financing to be discussed at a later time. There was no vote on this item as there was not a quorum to present a motion (Dr. Winsor and Mrs. Mendonca recused themselves from the discussion and vote, and Mrs. Schmaltz and Mrs. Leach were absent).

IV. Creation of Management Company

Dr. Winsor recused himself as he would be the owner of the management company Discussion presented by Mr. Fernandes and Joel Brice. There was a discussion regarding the creation of a management company. Mr. Fernandes discussed the various reasons for the creation of such a company and gave board members additional information about what it would entail. No motion or vote ensued from the discussion.

V. Intellectual Property License Agreement

Dr. Winsor recused himself as he would own the IP License

Discussion presented by Mr. Fernandes regarding the interest Dr. Winsor has expressed in acquiring an IP License. There was a discussion about the intent of the IP License. No motion or vote ensued from the discussion.

VI. Bond Financing of Baseline Building -

> Mr. Fernandes who is the school's bond counsel, briefly outlined the bond process. He explained that we need a resolution to allow the school to be reimbursed for expenses such as the ASU Playground project. The reimbursement resolution uses federal tax code to allow bond proceeds to reimburse the school for certain small projects and costs.

Motion by Dr. Hess to adopt the Resolution expressing official intent regarding certain capital expenditures to be reimbursed with proceeds of an obligation.

Second by Dr. Winsor Vote: Dr. Winsor-yes Ms. Garrison-yes Mr. Landreth- yes Dr. Tietgen- yes Mrs. Mendonca - yes Motion passes by majority vote

VII. Financial Dashboard Review by Joel Brice

Mr. Brice reviewed the financial dashboard for month ending February 28, 2019. The school is on track to meet and exceed all budget goals. Net profit = \$333,820 Debt Service Coverage Ratio = 1.77 Days Cash on Hand = 81.77

Meeting adjourned at 7:30 pm

Next corporate board meeting to be held on April 22, 2019 at 5PM at the Baseline Corporate Headquarters.



# AGENT & MINUTES Corporate Buard Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit – Through Education

by

Focusing and Executing on the Wildly Important Goal

**Posted:** 03/21/2019 8:30 am **Date:** 03/25/2019

aver Privace -

Starting Time: 5:00 pm Ending Time:

In atte	endance by Verify Quorum:						
Dr. Tie	etgen; Mrs. Mendonca; Ms. Garr	rison; Mrs. L	each; D	r. Winsor;			
Dr. He	ess; Mrs. Schmaltz; Mr. Landreth	: Mrs. Miran	da				
		New Ag	enda Items:				
ltem #	Agenda Topic	Purpose/ Decision	Lead		come/Notes/Decisions		
1	Approve previous meeting notes	С	Tietgen	(Sign previous meeting no	otes)		
	February 25, 2019 March 18, 2019						
11	Call to the public	A	Tietgen				
	For your convenience, please see the ho	andout of Paideid	a Academy's	protocol for public comn	nent`and participation		
111	Paideia Preschool – Academy purchase	С	Tietgen	Winsor/Mendonca rec	use – conflict of interest		
	Discussion - Academy to purch	hase preschool?	What are the	e benefits, what are the r	isks?		
	This could improve the future	income and expe	ense of the a	cademy in bond process	and income potential		
	Joel Brice conducted valuation	n w/out EL direct	ion				
IV	Creation of Management Company	В	Fernandez	Dr. Winsor to recuse h	imself – conflict of interest		
	Dane Fernandez will lead the o	discussion					
	-		10-				
V	Intellectual Property License Agreemer	nt B	Fernandez	Dr. Winsor to recuse h	imself – conflict of interest		
	Create IP License with Dr. Win	sor					
		22 - 22 - 24 - 24 - 24 - 24 - 24 - 24 -					
VI	Bond Financing of Baseline Building	B/C	Fernandez	Information/Discussion	n with possible vote		
	Bond Application				3		
	Reimbursement Resolution	-					
VII	Financial Dashboard Review	В	J Brice				
	Enrollment						
	Budget projections						
	Key indicators	Net Income (	+1)	DSCR (+1.15)	DCOH (+80)		
IX	Adjournment	С	Tietgen				
	Next meeting – agenda topics include scho		handbook up	odate, financial policies upd	ate, employee handbook update		
	1535 E Baseline Rd, Phoenix AZ 8	5042	-	1			
	Executive Conference Room						
				2			

Purpose

- A = Informational
- B = Discussion/Input
- C = Discussion/Decision

Paideia Educational Services

Leading on Purpose

The Paideia Academies, Inc.

Corporate Board Meeting held at 7777 S 15<sup>th</sup> Terrace, Phoenix, Arizona 85042 and telephonically

March 18, 2019

Called to order at 10:05 AM

### Minutes

Verify Quorum –

Telephonic – Dr. Tietgen, Mrs. Schmaltz, Mrs. Leach, Dr. Hess, Mr. Landreth. In person – Dr. Winsor, Mrs. Mendonca, Ms. Garrison

II. Teacher Employment Agreement - 2020

Purpose of meeting to discuss and approve teacher employment agreement revision from the previous agreements. Options to consider meant to address the challenge faced by the school when teachers terminate their agreement early. After consulting with the school's attorney, John Blanchard, the corporate board were presented with the following four options:

- 1) Paragraph 9 as written without alternative language
- 2) Paragraph 9 as written with only alternative language
- 3) Paragraph 9 as written including alternative language
- 4) Paragraph 9 stricken completely

Discussion between board members included the concern that the punitive paragraph might deter teachers from signing the agreement. If so, perhaps we didn't want that teacher as it is an indicator of early self-termination. Most board members stated dislike for the paragraph but felt it was needed as this year alone we lost 7 teachers to early self-termination. Discussion further addressed the idea that special circumstances could occur when the penalty would not be required as indicated by the word "may" in the second paragraph.

Ms. Garrison made the motion to accept the agreement with paragraph 9 as written without alternative language.

Mrs. Mendonca made a second to the motion.

Roll call vote: Dr. Hess - yes Dr. Winsor-yes Ms. Garrison- yes Mrs. Schmaltz- yes Mr. Landreth- yes Mrs. Leach- yes with input that she did agree with alternative language Dr. Tietgen- yes Motion passes by unanimous vote

### Meeting adjourned at 10:25 AM

Next corporate board meeting to be held on March 25, 2019 5PM at the Baseline Corporate Headquarters.

Approved by Revision Tielgen, Chair \_\_\_\_ Date: 3/25/19\_\_\_\_



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit – Through Education by

Focusing and Executing on the Wildly Important Goal



Posted: 07/15/2019 8:30 am Date: 03/18/2019 Directors: Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth, Mrs. Miranda

Starting Time: 10:30 am Ending Time:

### In attendance by Verify Quorum:

Dr. Tietgen; Mrs. Mendonca; Ms. Garrison; Mrs. Leach	; Dr. Winsor;	
Dr. Hess; Mrs. Schmaltz; Mr. Landreth; Mrs. Miranda		
Teleconference	_	
Call In Number: 1(712)775-7270		
Access Code:278971		
PIN:9855		

24		New A	genda Items				
ltem #	Agenda Topic	Purpose / Decision	Lead	Desired Outcome/Notes/Decisions			
1	Teacher Employment Agreement	С	Winsor				
	<ul> <li>Vote for newly revised version of the Paideia</li> <li>1) Paragraph 9 as written without</li> <li>2) Paragraph 9 as written with only</li> <li>3) Paragraph 9 with as written incl</li> <li>4) Paragraph 9 stricken completely</li> </ul>	alternativ y alternati uding alte	e language ve language				
11	Adjournment						
п	Adjournment	С	Tietgen				
	Next meeting March 25, 2019 5:00 pm						
	1535 E Baseline Rd, Phoenix AZ 85042						
	Executive Conference Room						

The Paideia Academies Inc.

Corporate Board Meeting held at 1535 E Baseline Rd Phoenix AZ 85042

Called to order on February 25, 2019 at 5:05 PM

#### Minutes

I. Verified Quorum –All present

In Person – Dr. Tietgen, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Winsor, Dr. Hess, Mrs. Schmaltz, Mr. Landreth

Guests present: Mrs. Catherine Miranda, Mr. Brice of Consilium Financial Group

Approve previous minutes

Motion to approve previous board minutes from January 28, 2019.

Changes noted Mrs. Mendonca was not at the January meeting. Dr. Hess noted to change the DCOH requirement from 80 to 45.

Motion made by Mr. Landreth,

Second made by Mrs. Schmaltz

Vote:

Dr. Winsor – yes

Mrs. Mendonca – yes Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Dr. Tietgen – yes

Mr. Landreth – yes

Motion passes by majority vote

II. Call to the public

No members of the public requested comment

### III. Board Development

Dr. Winsor introduced Mrs. Catherine Miranda as a former Arizona representative and senator.

Mrs. Miranda introduced, her history in education and government service and her desire to serve on the Paideia Corporate Board.

Dr. Winsor nominated Mrs. Miranda to be a Corporate Board Member.

Mrs. Leach made a second to the nomination

Vote:

Dr. Winsor – yes Mrs. Mendonca – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes

Mrs. Leach - yes

Dr. Tietgen - yes

Mr. Landreth – yes

Motion passes by majority vote

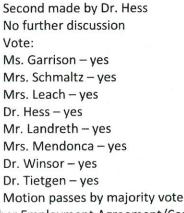
Dr. Winsor explained to Mrs. Miranda the requirement for Finger Print Clearance Card and other documents required by the Charter Board before she could formally begin her service on the board.

#### IV. New School Amendment Request

Dr. Winsor explained the necessity of approving an amendment request to open a new school verses solely requesting grade level expansion and enrollment cap increase. This way, as he understands it, the two Paideia schools would not impact one another in their annual academic grade from the state. He explained that the corporate board would have fiduciary stewardship over both schools. He also explained the necessity to include in the motion to move the 7<sup>th</sup> and 8<sup>th</sup> grade students from the Terrace campus to the new school so that the Charter Board could see the whole picture.

Board members asked clarifying questions.

Motion by Mrs. Leach to amend the charter to include a new school named Paideia Liberal Arts Academy housing  $7^{th} - 12^{th}$  grades with an enrollment cap increase from 900 to 1700 students and that the current  $7^{th}$  and  $8^{th}$  grade students would move to the new school decreasing the grades served at the Terrace campus to Kindergarten through  $6^{th}$  grade.



V. Teacher Employment Agreement/Contract

Discussion to determine what, if any, consequences be for teachers who terminate their employment before the end of the year. Discussion to continue with an "employment agreement" or move to a "contract". After much discussion on the merits of a financial consequence to early termination of the agreement and the perils of not being able to collect the money and it being perceived by potential teachers as a deterrent to accepting a position with Paideia it was decided to table the issue until the Executive Team could gather more information from our attorney.

Motion to table made by Mr. Landreth Second by Mrs. Schmaltz

Vote:

Dr. Winsor – yes

Mrs. Mendonca – yes Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Dr. Tietgen – yes

Mr. Landreth – yes

Motion passes by majority vote

Executive Team directed to gain further information from attorney Is this a common practice among charter schools?

> What would be the impact of changing to a contract? How could the school collect the penalty?

What is the appeals process for an employee who is faced with a penalty for early termination?

#### VI. Kindergarten Enrollment Guidelines

Discussion regarding changing the kindergarten early enrollment policy:

Current policy

**Kindergarten admission:** Only scholars who turn 5 before September 1<sup>st</sup> are automatically enrolled into Paideia's kindergarten. No scholar will be enrolled whose 5<sup>th</sup> birthday is after December 31<sup>st</sup> of the current academic year. Scholars with birthdays between September 1<sup>st</sup> and December 31<sup>st</sup> must meet the following criteria to be eligible to enroll:

1. Student must already be enrolled in an early childhood program, such as Headstart or Preschool;

2. A readiness letter (on the official letterhead of the early childhood institution) must be provided along with the enrollment packet. This letter must provide evidence that the child is ready for a full day Kindergarten program; and

3. Documentation of competency in a comprehensive early childhood assessment (such as an early childhood readiness assessment, DIBLES, AIMSweb, etc.). If none is available, Paideia Academy will provide the assessment.

Discussion ensued about the challenges early kindergarten students face in future years along with the challenges kindergarten teachers face with them in the classroom. Most early kindergarten students have academic skills but lack the maturity level to make it in a structured kindergarten classroom. Motion by Dr. Winsor to change the Kindergarten Enrollment policy to:

*Kindergarten admission:* Only scholars who turn 5 on or before September 15th are enrolled into Paideia's kindergarten.

Mrs. Landreth made a second to the nomination Vote:

Dr. Winsor – yes Mrs. Mendonca – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – recused himself from vote Mrs. Leach – yes Dr. Tietgen – yes Mr. Landreth – yes Motion passes by majority vote

VII. Financial Dashboard Review

Mr. Brice distributed a dashboard of financial standing for Paideia Academy. It was not fully presented due to time, however the quick over view showed the board Paideia Academy is in good financial standing.

VIII. Paideia Preschool – Academy Purchase from Dr. Winsor and Mrs. Mendonca

Dr. Winsor and Mrs. Mendonca recused themselves and left the board room for the discussion and potential action. Mr. Joel Brice of Consilium financial led the discussion.

Mr. Brice explained the benefits of Paideia Academies acquiring Paideia Preschool. An estimate of 40-50 of the incoming Paideia Academy kindergarteners come directly from the Paideia Academy preschool. Those kindergarteners already have an understanding the Paideia culture and expectations. Offering a preschool on site to the families of Paideia Academy could be beneficial and bring new students to the academy. The board was very interested in acquiring the preschool and asked Mr. Brice to proceed with acquiring more information in regards to value.

Dr. Winsor and Mrs. Mendonca were invited back into the board room. Joel Brice asked for them to get him Profit & Loss Statements for the past 3 years to assist in making a valuation.

Adjournment Motion to adjourn by Dr. Tietgen Second made by Mr. Landreth Vote: Dr. Winsor – yes Mrs. Mendonca – yes Mrs. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Dr. Tietgen – yes Mr. Landreth – yes Motion passes unanimous

IX.

Next corporate meeting to be held on March 25, 2019 at 5:00 PM at the Baseline Corporate Headquarters.

Approved by Name and Date



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit -Through Education by Focusing and Executing on the Wildly Important Goal **Posted:** 02/22/2019 8:30 am **Date:** 02/25/2019 **Directors:** Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth

Starting Time: 5:00 pm Ending Time:

				Endi	ing Time:
In atte	endance by Verify Quorum:				
Dr. Tie	etgen; Mrs. Mendonca; Ms. Garriso	n; Mrs.	Leach; D	er. Winsor;	
Dr. He	ss; Mrs. Schmaltz; Mr. Landreth				
		New A	genda Items:		
ltem #	Agenda Topic	Purpose / Decision	Lead	Desired Outcome	e/Notes/Decisions
I	Approve previous meeting notes	С	Tietgen	(Sign previous meeting notes)	
				·	
II	Call to the public	А	Tietgen		
	For your convenience, please see the hand	out of Paidei	a Academy's	protocol for public comment	and participation
III	Board Development	С	Tietgen		
	Introduce Catherine Miranda as p	otential corp	orate board	of directors member	
	Entertain nomination				
	Vote				
IV	Vote on New School Amendment Request	С	Winsor		
	Propose grade level expansion 9 -	- 12 for new s	school	·	
	Propose enrollment cap increase j	from 900 to 2	1700		
	Decrease grades from K-8 to K-6 i	n current car	npus		
	This will enable grades 7-8 to mov	ve to the Nev	v School Paid	eia Liberal Arts Academy	
V	Teacher Employment Agreement/Contract	t C	Winsor		
	Decide about consequences of ear	rly terminatio	on by employe	ее	
	Do we stay with "agreement" or r	nove to a tru	e "contract" ?	)	
VI	Kindergarten Enrollment Guidelines	С	Winsor		
	Review and vote on handbook				
VII	Financial Dashboard Review	В	J Brice		
	Enrollment				
	Budget projections				
	Key indicators	Net Income (	(+1)	DSCR (+1.15)	DCOH (+80)
VIII	Paideia Preschool – Academy purchase	В	Tietgen	Winsor/Mendonca recuse -	- conflict of interest
	Discussion - Academy to purchase	e preschool?	What are the	benefits, what are the risks?	) 
	This could improve the future inco	ome and exp	ense of the a	cademy in bond process and	income potential
	Suggestion to direct Joel Brice to	conduct valu	ation through	n outside vendor w/out EL di	rection.
IX	Adjournment	С	Tietgen		

Adjournment	
Next meeting	

1535 E Baseline Rd, Phoenix AZ 85042 Executive Conference Room

Purpose

- A = Informational
- **B** = **Discussion/Input**

C = Discussion/Decision

Date:	
Notes:	

The Paideia Academies Inc. Corporate Board Meeting held at 1535 E Baseline Rd Phoenix AZ 85042

Called to order on January 28, 2019 at 5:04 PM

## Minutes

I. Verified Quorum –All present

In Person – Dr. Tietgen, Ms. Garrison, Mrs. Leach, Dr. Winsor, Dr. Hess, Mrs. Schmaltz, Mr. Landreth Absent – Mrs. Mendonca

Guests present: Mr. Brice of Consilium Financial Group

## Approve previous minutes

Motion to approve previous board minutes from November 27, 2018.

Motion made by Mrs. Schmaltz,

Second made by Dr. Hess

Vote:

Dr. Winsor – yes Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Dr. Tietgen – yes

Mr. Landreth – yes

Motion passes by majority vote

## II. Call to the public

No members of the public requested comment

## III. AzMerit 2018 Data Review

Dr. Winsor reviewed the AzMERIT data for all grades.

Discussion on the different points achieved in proficiency and growth.

Discussion on the Special Education subgroup losing 2 points in Math and ELA due to low growth and proficiency.

Discussion on the math growth and proficiency. What is causing continued low proficiency and growth in math? Mrs. Garrison reported that the math curriculum was changed last year. The change will take approximetly 3 years to see a marked difference. She also explained how the response method on the AzMerit math assessment was very difficult for the scholars to understand. Therefore, they missed questions by misunderstanding how to mark their answers.

Discussion on the comparison of Paideia Academy to the schools in a 5-mile radius.

Discussion on methods implemented to raise the proficiency and growth in the coming test season.

## IV. Expansion Analysis

Dr. Winsor led a discussion on population analysis from 2018 to 2023 in the 1-mile, 3-mile and 5-mile radius around Paideia.

Discussion of the secondary campus enrollment projections over the next 5 years.

Report on Financial Feasibility Study is being prepared by Joel Brice.

Brief report on Vision/Strategy summit for the secondary campus

## V. Financial Dashboard Review

Mr. Brice of Consilium Group presented a general overview of Paideia Academy, Inc. Unaudited Financial Report as of 12/31/2018.

Dashboard review indicates the school is on track to meet all budget goals. Major dashboard goal/indicators are on track to being met by the end of the fiscal year 2019: Net Income (must be above \$1.00): \$389,408 DSCR (must be above 1.10): 1.84 DCOH (must be above 45): 82.22 VIII. Adjournment Motion to adjourn by Dr. Hess Second made by Mrs. Schmaltz Vote: Dr. Winsor - yes Ms. Garrison - yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach - yes Dr. Tietgen - yes Mr. Landreth - yes Motion passes unanimous

Next corporate meeting to be held on February 25, 2019 PM at the Baseline Corporate Headquarters.

Approved by Napre and Date



## AGENDA & MINUTES Corporate Board Monthly Meeting 1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit – Through Education by Focusing and Executing on the Wildly Important Goal



**Posted:** 01/22/2019 4:00 pm **Date:** 01/28/2019 **Directors:** Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth

Starting Time: 5:00 pm Ending Time:

## In attendance by Verify Quorum:

		New A	genda Items:					
tem #	Agenda Topic	Purpose / Decision	Lead	Desired Outcome/Notes/Decisions				
	Approve previous meeting notes	С		(Sign previous meeting notes)				
	Call to the public	A						
	For your convenience, please see the handou	t of Paidei	a Academy's	protocol for public comment and participation				
	AzMerit 2018 Review	A	Mendonca					
	AzMERIT Scoring Model							
	School Comparative Analysis	1.0.54						
	Expansion Analysis	A	Winsor					
	Population Analysis							
	Secondary Campus Enrollment Projection							
	Financial Feasibility Analysis							
	Report on Vision/Strategy summit							
	Financial Dashboard Review	В						
	Enrollment							
	Budget projections							
	Key indicators							
	Net Income							
	DSCR							
	DCOH							
11	Adjournment	С						
	Next meeting							
	1535 E Baseline Rd, Phoenix AZ 85042							
	Executive Conference Room							

Purpose

- A = Informational
- B = Discussion/Input

C = Discussion/Decision

### It is everyone's responsibility to:

- Keep all focused on our shared moral purpose/vision/mission/4dx process.
- Raise clarifying questions about ideas and proposals.
- Bringing possible solutions along with challenges.
- Using good listening skills: either build on the ongoing discussion or clearly signal that we want to change the subject, and ask if it is okay.

Paideia Educational Services

Leading on Purpose

The Paideia Academies, Inc.

Corporate Board Meeting held at 1535 East Baseline Road, Phoenix, Arizona 85042

November 27, 2018

Called to order at 5:08 PM

### Minutes

 Verified Quorum- All present, except Mrs. Mendonca In Person- Dr. Winsor, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth, Mrs. Leach Guests- None

Approve previous minutes

Motion to approve previous board minutes from October 22, 2018. Motion made my Dr. Hess Second made by Mrs. Schmaltz Vote: Dr. Winsor-yes Ms. Garrison- yes Mrs. Schmaltz- yes Mrs. Leach- yes Dr. Tietgen- yes Motion passes by majority vote

II. Call to the public

No members of the public requested comment

III. Special Education Policies and Procedures

Dr. Winsor lead discussion and clarified questions regarding Paideia's Special Education Policies and Procedures handbook, which was originally presented at the October 22, 2018, meeting. Mrs. Schmaltz and Dr. Hess pointed out some formatting errors that needed corrected, including adding page numbers, bold headings.

Motion:

Dr. Tietgen made motion to approve with recommended formatting corrections.

Second by Ms. Garrison

Vote:

Dr. Winsor-yes

Ms. Garrison- yes

Mrs. Schmaltz- yes

Mr. Landreth- yes

Mrs. Leach- yes

Dr. Tietgen- yes

Motion passes by majority vote

IV. Letter Grade

Dr. Winsor presented Paideia's 2018 letter grade of "C" and compared the school to many other neighboring schools.

No vote required

V. High School Expansion Grades 9-12

Dr. Winsor presented for discussion and possible vote to go forward with the Paideia High School Expansion for Grade 9-12 for August 2020 (2021 fiscal year). Board members discussed pros and cons of grade level expansion, which included the need for expansion, land size and potential areas, student count that would be needed, succession plans for Dr. Winsor. Dr. Hess recommended a site study. Dr. Winsor explained future investors would conduct studies to present to the board, once the board voted to proceed with the expansion. Submission window for expansion for the August 2020 school year is September 2019. Dr. Tietgen expressed concerns that more information was needed.

Motion:

Mrs. Schmaltz moved to approve moving forward with the High School Expansion for Grades 9-12.

Second by Mr. Landreth Vote: Dr. Winsor-yes Ms. Garrison- yes Mrs. Schmaltz- yes Mr. Landreth- yes

Mrs. Leach- yes Dr. Tietgen- no Motion passes by majority vote

VI. Financial Dashboard Review

Information given but no discussion. No vote required.

# VII. Classroom Site Fund (CSF) 2019 Plan

Dr. Winsor presented the Classroom Site Fund (CSF) 2019 Plan. The board discussed the Teacher Effectiveness section. Point of discussion- "Can a teacher receive the remainder of the total payout of \$2600 if achieving Highly Effective by May? For example, if a teacher receives \$500 in December as a Developing teacher and grows to a Highly Effective teacher by May, can that teacher receive a total payout of \$2100 to bring the total payout of \$2,600 in June?" Board discussed having Effectiveness points accumulate from August-December and January- June, instead of accumulative from August- June.

Motion:

Mrs. Leach moved to approve the Classroom Site Fund (CSF) 2019 Plan with Teacher Effectiveness points accumulating August- December and January-June. Second by Dr. Hess Vote:

Dr. Winsor-yes

Ms. Garrison- yes Mrs. Schmaltz- yes Mr. Landreth- yes Mrs. Leach- yes Dr. Tietgen- yes Motion passes by majority vote

Meeting adjourned at 7:04 pm

Next corporate board meeting to be held on January 28, 2019 at 5PM at the Baseline Corporate Headquarters.

approved

128/2019 XK



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit -Through Education by Focusing and Executing on the Wildly Important Goal Posted: 11/21/2018 4:00 pm Date: 11/26/2018 Directors: Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth

Starting Time: 5:00 pm Ending Time:

## In attendance by Verify Quorum:

Dr. Ti	etgen; Mrs. Mendonca; Ms. Garrison	; Mrs.	Leach;	Dr. Winsor;
Dr. He	ess; Mrs. Schmaltz; Mr. Landreth			
			genda Items	
Item #	Agenda Topic	Purpose/ Decision	Lead	Desired Outcome/Notes/Decisions
Ι	Approve previous meeting notes	С	Tietgen	(Sign previous meeting notes)
II	Call to the public	А	Tietgen	
	For your convenience, please see the handou	ıt of Paidei	a Academy's	protocol for public comment and participation
III	Special Education Policies & Procedures	С	Rodriguez	
IV	2018 Letter Grade	А	Mendonca	
V	High School Expansion Grades 9-12	С	Winsor	
	Discussion and possible vote			•
VI	Financial Dashboard Review	В	Brice	
	Enrollment			1
	Budget projections			
VII	Classroom Site Fund (CSF) 2019 Plan	С	Winsor	
				1
VIII	Adjournment	С	Tietgen	
	Next meeting		Ū	
	1535 E Baseline Rd, Phoenix AZ 85042	2		
	Executive Conference Room			
Purpos	<u>e</u> It	is evervor	ie's responsi	bility to:
$\mathbf{A} = \mathbf{Inf}$	ormational •	Keep all	focused on c	our shared moral purpose/vision/mission/4dx process.
	cussion/Input • cussion/Decision •			tions about ideas and proposals. utions along with challenges.
v = DIS	cussion/Decision •	DITIDID	2 DOSSIDIE SOL	utions along with chancinges.

Bringing possible solutions along with challenges.
Using good listening skills: either build on the ongoing discussion or clearly signal that we want to change the subject, and ask if it is okay.

Date:	
Notes:	



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit -Through Education by Focusing and Executing on the Wildly Important Goal Posted: 11/06/2018 4:00 pm Date: 11/08/2018 Directors: Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landreth

Starting Time: 1:00 pm Ending Time:

### In attendance for Annual Training:

Dr. Winsor\_\_\_; Mrs. Mendonca\_\_\_\_; Ms. Garrison\_\_\_\_; Mrs. Leach\_\_\_\_; Dr. Tietgen\_\_\_\_; Dr. Hess\_\_\_\_;

Mrs. Schmaltz \_\_\_\_; Mr. Landreth \_\_\_\_\_

New Agenda Items:					
Item #	Agenda Topic	Purpose/ Decision	Lead	Desired Outcome/Notes/Decisions	
Ι	Annual Board Training	А			
	No items of business will be				
	discussed nor legal actions taken.				
	Board Training	А			
	Open Meeting Law Overview	А			
	Next meeting November 26, 2018 5:00 pm	А	Winsor		
	1535 E Baseline Rd, Phoenix AZ 85042				
	Executive Conference Room				
Purpose	It	is everyon	e's responsit	ility to:	
	ormational	Keep all	focused on o	ur shared moral purpose/vision/mission/4dx process.	
	cussion/Input • cussion/Decision •			ions about ideas and proposals.	
C = DIS	cussion/Decision	Using or	od listening	tions along with challenges. skills: either build on the ongoing discussion or clearly	
				change the subject, and ask if it is okay.	

Leading on Purpose

Date:	
Notes:	

The Paideia Academies Inc. Corporate Board Meeting held at 1535 E Baseline Rd Phoenix AZ 85042

Called to order on October 22, 2018 at 5:04 PM

### Minutes

I. Verified Quorum – All present

Telephonic - Mrs. Leach, Ms. Garrison

In Person – Dr. Winsor, Mrs. Mendonca, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz, Mr. Landruth Guests present:

Mr. Brice of Consilium Financial Group

Approve previous minutes

Motion to approve previous board minutes from September 24, 2018 and October 15, 2018. Motion made by Mrs. Schmaltz,

Second made by Dr. Hess

Vote:

Dr. Winsor - yes

Ms. Garrison - abstain unable to review previous notes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach - abstain unable to review previous notes

Mrs. Mendonca – yes

Dr. Tietgen – yes

Motion passes by majority vote

II. Call to the public

No members of the public requested comment

III. Special Education Policies and Procedures presentation

Presentation of Paideia's proposed special education policies and procedures manual by Mrs. Maja Rodriguez special education director for Paideia Academy.

Mrs. Rodriguez directed the discussion to the increasing number of scholars served at Paideia with special education needs. There is a concern about overextending the capacities of the program. She had a conversation with our attorney about capping enrollment of the special education program as Dr. Winsor had strongly advised against it but suggested she obtain counsel through the attorney. The attorney also strongly advised against placing a cap on special education enrollment. Mrs. Rodriguez led the discussion on how we would accommodate as many scholars as enrolled into Paideia with special education needs.

Since the board members had not had time to review the 47 page document, the matter is tabled for the next board meeting in November.

Motion:

Dr. Hess made motion to table the vote on the Paideia Special Education Policies and Procedures until the coming meeting in November.

Second by Mrs. Mendonca

Vote:

Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca - yes

Dr. Tietgen – yes

Motion passes unanimous

IV. Parent Scholar Handbook - revisions

Dr. Winsor presented the notices of noncompliance sent by the charter board regarding 2 issues with the parent handbook.

- Fees for enrollment are the same as tuition. The school is not allowed to charge a tuition. The fact that we require all scholars to have certain curriculum materials to include an agenda makes the enrollment fee against state law.
  - a. Discussion ensued regarding discontinuing or modifying the agenda use. What is the total cost if the school absorbed the cost for all scholars? It was also discussed that the school could charge for the agenda if it was clear that parents who couldn't afford the agenda could have the cost reduced or waived.
  - b. It was decided to discontinue fees and pursue other fundraising opportunities to cover these kinds of costs.
- Early enrollment "trial period" of Kindergartener's whose birthdays fall after August 31 deadline is against state law. Once a child is enrolled the school is not permitted to put them on a trail period contingency.
  - a. Discussion ensued regarding why the school would enroll a child whose birthday is after the deadline. There is a strong market cause because the parent will just take the scholar to another local school. Discussion explored the benefits vs detriments of early enrollment.
  - b. It was decided to discontinue the trial period but continue to follow the other requirements.

Mrs. Schmaltz mad the Motion to discontinue all enrollment fees and early kindergarten enrollment trial periods.

Second by Mrs. Mendonca

Vote:

Dr. Winsor – yes

Ms. Garrison – yes

Mrs. Schmaltz – yes

Dr. Hess – yes

Mrs. Leach – yes

Mrs. Mendonca – yes

Dr. Tietgen – yes

Motion passes unanimous

V. Participation at Paideia – volunteering and donating

Dr. Winsor presented the website Panorama/Frontstream

The website will be used to manage our volunteer and fundraising efforts.

## VI. Financial Dashboard Review

Dr. Winsor reviewed the academy's current enrollment as of October 15 2018 = 862

Mr. Brice of Consilium Group presented a general overview of Paideia Academy, Inc. Unaudited Financial Report as of 09/30/2018.

Dashboard review indicates the school is on track to meet all budget goals.

VII. Board Summit & Training – November 8th 1:00 to 4:00 pm at the Baseline conference room

VIII. Adjournment Motion to adjourn by Dr. Winsor Second made by Mrs. Mendonca Vote: Dr. Winsor – yes Ms. Garrison – yes Mrs. Schmaltz – yes Dr. Hess – yes Mrs. Leach – yes Mrs. Mendonca – yes Dr. Tietgen – yes Motion passes unanimous

Next corporate meeting to be held on November 26, 2018 PM at the Baseline Corporate Headquarters.

Approved by Name and Date

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# AGENDA & MINUTES Corporate Board Monthly Meeting 1535 E Baseline Rd. Phoenix AZ 85042

Empower the Whole-Person – body, mind, heart, spirit – Through Education by Focusing and Executing on the Wildly Important Goal **Posted:** 10/19/2018 4:00 pm **Date:** 10/22/2018 **Directors:** Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz

Starting Time: 5:00 pm Ending Time:

## In attendance by Verify Quorum:

Dr. Tietgen \_\_; Mrs. Mendonca \_\_; Ms. Garrison \_\_; Mrs. Leach \_\_; Dr. Winsor \_\_; Dr. Hess \_; Mrs. Schmaltz \_\_\_

Agenda Topic Approve previous meeting notes Call to the public For your convenience, please see the handon Special Education Policies & Procedures	-	Lead Tietgen Tietgen a Academy's	Desired Outcome/Notes/Decisions
Call to the public For your convenience, please see the handou	A ut of Paidei	Tietgen	
for your convenience, please see the handou	ıt of Paidei		
for your convenience, please see the handou	ıt of Paidei		
for your convenience, please see the handou	ıt of Paidei		
special Education Policies & Procedures	1		protocol for public comment and participation
pecial Education Policies & Procedures			
	C	Rodriguez	
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The Paideia Academies Inc. Corporate Board Meeting held telephonically

Called to order on October 15, 2018 at 5:00 PM

Minutes

I. Verified Quorum – All present

Telephonic – Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Dr. Tietgen, Dr. Hess, Mrs.

## Schmaltz

Not present – Mrs. Leach

## Guests present:

Mr. Joel Brice - telephonic

 Approval of Annual Financial Review - 2018 Mr. Joel Brice presented the annual financial review for fiscal year ending June 31 2018.

Motion to approve Arizona State Proposed Budget for FY 2019 Budget as presented made by Mrs. Schmaltz, Second made by Dr. Hess. Yes votes: Dr. Winsor, Dr. Tietgen, Mrs. Mendonca, Mrs. Schmaltz, Dr. Winsor, Ms. Garrison No votes: none Motion passes unanimously

Meeting adjourned at 5:20 PM

Next corporate meeting to be held on October 22, 2018 at 5:00 PM at the Baseline Corporate Headquarters.

- BENJAMIN TIETGEN 10/22/18

Approved by Name and Date



# AGENDA & MINUTES Corporate Board Monthly Meeting

1535 E Baseline Rd. Phoenix AZ 85042 Empower the Whole-Person – body, mind, heart, spirit – Through Education by Focusing and Executing on the Wildly Important Goal



Posted: 10/12/2018 3:00 pm Date: 10/15/2018 Directors: Dr. Winsor, Mrs. Mendonca, Ms. Garrison, Mrs. Leach, Dr. Tietgen, Dr. Hess, Mrs. Schmaltz

Starting Time: 5:00 pm Ending Time:

In attendance by Verify Quorum:

Dr. Winsor : Mrs. Mendonca : Ms. Garrison : Mrs. Leach : Dr. Tietgen ; Dr. Hess ; Mrs. Schmalt	Dr. Winsor	: Mrs. Mendonca	: Ms. Garrison	: Mrs. Leach	; Dr. Tietgen	; Dr. Hess	; Mrs. Schmaltz
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*Teleconference meeting* Call In Number: 1(712)775-7270 Access Code:278971 PIN:9855

		New Ag	enda Items:	
Item #	Agenda Topic	Purpose/ Decision	Lead	Desired Outcome/Notes/Decisions
I	Approve Annual Financial Review - 2018	C	Winsor	
******				
17613				
	Next meeting	C	Winsor	
	1535 E Baseline Rd, Phoenix AZ 85042	W III301		
	Executive Conference Room			

Purpose

- A = Informational
- **B** = Discussion/Input
- C = Discussion/Decision

#### It is everyone's responsibility to:

- Keep all focused on our shared moral purpose/vision/mission/4dx process.
- Raise clarifying questions about ideas and proposals.
- Bringing possible solutions along with challenges.
- Using good listening skills: either build on the ongoing discussion or clearly signal that we want to change the subject, and ask if it is okay.

Paideia Educational Services

Leading on Purpose